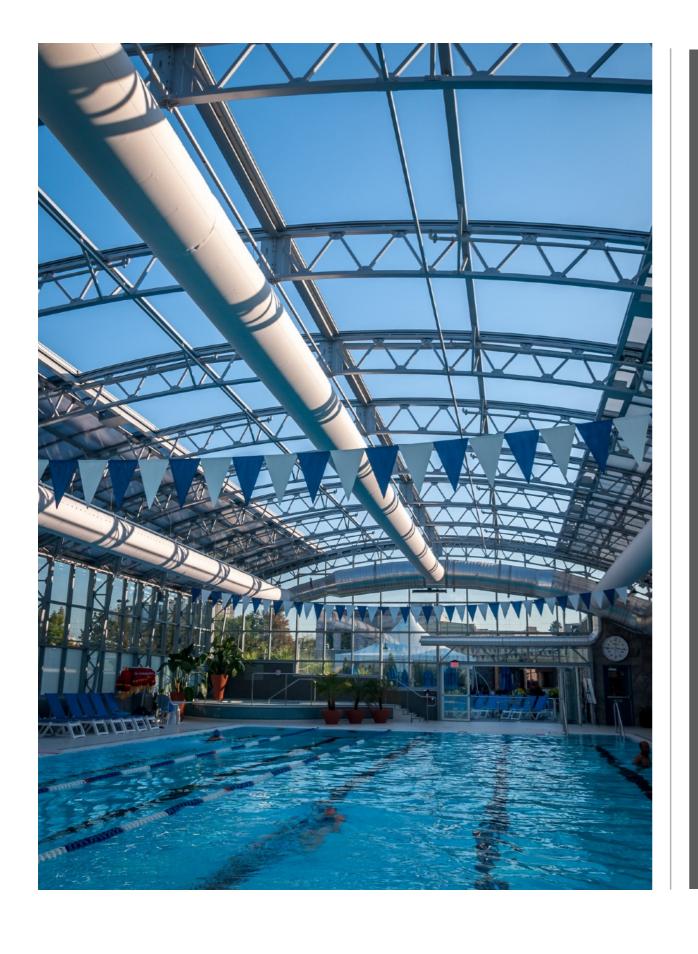




Waterpark Projects



30 YEARS & 1000 PROJECTS LATER...

OPENAIRE BUILDS
RETRACTABLE ROOFS
AROUND THE GLOBE

IS YOURS NEXT?

### What we do



#### How to Work with Us

- We work with architects, developers, investors, contractors, construction managers, general contractors, independent builders, property owners and more...
- OpenAire can participate in your project from design to manufacturing, to construction / installation and handover plus can provide architectural and engineering services, operations support, financial/investment planning, business planning etc.
- We are typically included in projects at the Concept Design or Schematic Design Phase. We work with your team to implement your vision.
- The best warranty in the industry: minimum 5 year full parts and labour warranty, training, worldwide support and maintenance

#### **Collaborative Design**

- In-house design and engineering
- Certified fabrication & welding facility
- Dedicated customer support and project management
- Revit, Solid Edge, CAD

#### **Engineer Standards**

- Minimum L/200 deflection criteria in every design
- Free span enclosures of over 180' (55 m)
- Free-span dome configurations more than 300' (91 m)
- Custom Engineering for all climates & geographies including:
  - High snow/rain loads
  - Seismic zones
  - Hurricane/tornados

#### **Aluminum Construction**

- Thermally broken aluminum frames/extrusions
- Baked on paint finish prevents corrosion making them Maintenance Free
- Proven Lower Lifecycle Costs for aluminum buildings
- Key component in energy efficient LEED certification



Salinas Municipal Aquatic Center, CA LEED GOLD RATING



Roger Carter Community Center, MD **LEED SILVER RATING** 

## 8 BENEFITS OF ADDING A RETRACTABLE ROOF



TO YOUR DESIGN OR FACILITY



### 1 PROMOTES HEALTH AND HYGIENE

Opt for fresh air circulation and daylight for a healthier environment, a new standard in future design.



### 5 PERFECT CONDITIONS YEAR-ROUND

Rain or shine, your space converts to an indoor or outdoor space in minutes.



### MAXIMIZING SPACE AND REVENUE

Convert unused space or extend "usable" space to turn it into a yearround revenue generator.



### CREATE A PLACE PEOPLE WANT TO VISIT

Attract people to your bright, airy, stunning venue any time, any day.



### 3 LOWER LIFECYCLE COSTS

Reduced operating costs add up to drastic savings.



#### 7 MAINTENANCE-FREE

Never repaint again, means no more extended closures for downtime.



### NATURAL LIGHT AND ILLUMINATION

Welcome the outdoors inside with a retractable solution that allows for flexibility.



#### 8 ENERGY EFFICIENT

Natural ventilation allows heat to escape and for reduced use of mechanical air-handling equipment.

# 1. Promotes Health and Hygiene

entilation is required to achieve and maintain good air quality, as well as thermal comfort levels but also as the study shows, also the health and safely of staff and guests. Indoor pools are guided by the guidelines set out by ASHRAE 62.1, but per the CDC investigation into the "Investigation of Employee Symptoms at an Indoor Waterpark", if you have a larger space or even a waterpark, these standards are insufficient.

There is little evidence that ventilation directly reduces the risk of disease transmission, but many studies suggest that insufficient ventilation increases disease transmission.<sup>2</sup>

Parks built with non-corrosive materials like aluminum are at a significant advantage both from a strength and durability perspective, plus from a cleanliness one. A bright, open space that also opens and ventilates naturally, simply doesn't corrode. Which allows operators to clean it appropriately, especially during a health crisis such as COVID-19.

A naturally ventilated space is proving to be healthier for guests and staff, as it removes the chloramines from the air. New studies demonstrate the correlation between the transmission of COVID19 in closed environments vs. open air circulation.

## 2. Maximizes Space and Revenue

If you have an existing pool that is seasonal, you can enclose it (lot coverage permitting) giving you additional footprint for year round programming. You can also add a retractable skylight and retractable walls (to some building types) to areas that may be under-utilized or purpose specific, turning these into more flexible/programmable environments

Length of stay, programming, accessibility, sustainability, increased demand & memberships, and updated amenities are all critical to driving revenue growth but all of these combined increase facility operating costs.

Adding an amenity with lower maintenance costs and operating costs allows management teams to focus capital on other areas, and reduce overhead.

In a recent Japan study, the odds a primary case transmitted COVID-19 in a closed environment was 18.7x greater compared to an open-air environment.<sup>3</sup>

## 3. Lower Life-Cycle Costs

avings when operating a retractable roof (translucent or transparent) enclosure include both the cost of hydro, gas and reduce your reliance on electrical lighting during the day.

Typically a retractable roof on an aquatic center can save operators up to 30% y.o.y on energy bills.

This is compared to a traditionally constructed natatorium which requires year round mechanical ventilation.

In a nutshell when the roof is open, you turn off the mechanical systems and lights in the space. This is the intent of all global energy codes. To use less energy.

Using outdoor air as a dehumidifying source when it is cost effective, rather than using a mechanical dehumidification system, can greatly reduce total operating costs, provide better indoor air quality, and improve system reliability.<sup>4</sup>

## 4. Natural Light and Illumination

here is undeniable evidence first, that daylit spaces hold the potential to yield substantial benefits, including increased energy savings, increased revenue in retail applications, and improvements to human health and productivity.<sup>5</sup>

There are a variety of studies showing that daylight is the third most important factor in improving retail sales, behind hours of operation and years since last renovation.<sup>6</sup>

In other words, a day lit space with good hours and a clean, new environment will make more money. Utilizing natural light can also lead to substantial energy savings, whereby a you won't require artificial lighting during daytime hours.

Lighting loads can be reduced by incorporating natural lighting into the envelope design and by using efficient lighting options.<sup>7</sup>

## 5. Perfect Year Round Conditions

pen and Close the roof at the push of a button. Typically an aquatic center is just that, an aquatic center. But what if it can be more? A space for events, parties, an indoor outdoor rentable venue. The options are endless and not limited to traditional venue rental issues. Mother Nature will no longer have an impact on any use of your space. The roofs of our largest facilities close in minutes. So with the addition of optional rain sensors the enclosure will do the work for you.



# 6. Create a place people want to Visit

o compete in towns and cities across the country, all clubs, public or private, must stay ahead of the trends to attract new members to their facility. This is called improving your marketability.

Offering upgraded attractions and amenities to compete with other venues is critical. Ensuring that these can be open year round enhances their value and ROI via programming opportunities.

A retractable roof ensures you are free from weather related concerns. In addition, the 'peace of mind' associated with being in a bright, open and naturally ventilated space is appealing and "marketable" to attract new members.



# 7. Maintenance Free Facility

ew buildings present the risks and challenges found in indoor swimming pools enclosures or natatoriums. Indoor pools, in all locations, suffer from the effects of chloramines, the off-gases in the air, which have become worse as pools have become bigger/warmer and as attractions; such as slides, surfing, splash pads, have become common features.

As a result, operators and owners are continually on the look out for building envelope failures that can appear quickly and severely and are caused by improper design and construction.

This is because the air in a natatorium often contains nearly three times the moisture per unit volume as a typical, non-humidified building.8

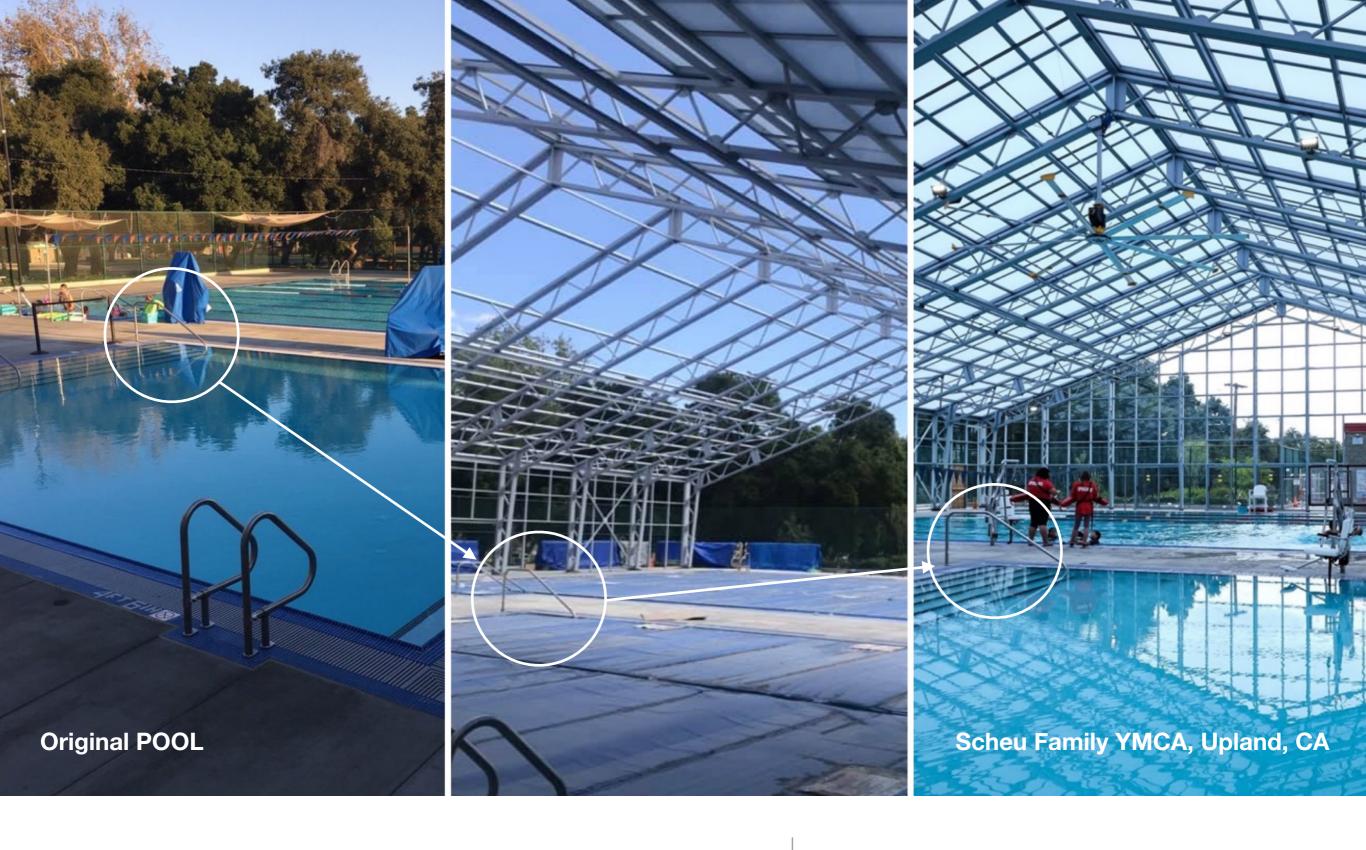
Aluminum is lightweight, high-strength, corrosion-resistant and widely recycled. It maximizes building efficiency by balancing the functions of heating, cooling, lighting, shading and ventilation. In addition, aluminum in buildings has been proven to last for multiple decades with minimal maintenance, lowering the lifecycle footprint of a building.<sup>9</sup>

## 8. Energy Efficient

Il energy codes, globally, require new or renovated structures and buildings to use less energy. Aluminum is superior to steel and iron in its ability to reflect the infrared (heat) rays of the sun. *Properly coated aluminum roofs can reflect up to 95 percent of the solar energy that strikes them, dramatically improving energy efficiency. This makes aluminum is a key component in LEED-certified green buildings should you be looking for that designation.*<sup>11</sup>

In addition when the roof is open and the walls are open, you space becomes a naturally "chimney". This is a low cost alternative to expensive energy consuming mechanical ventilation systems.





Already Have a Pool?

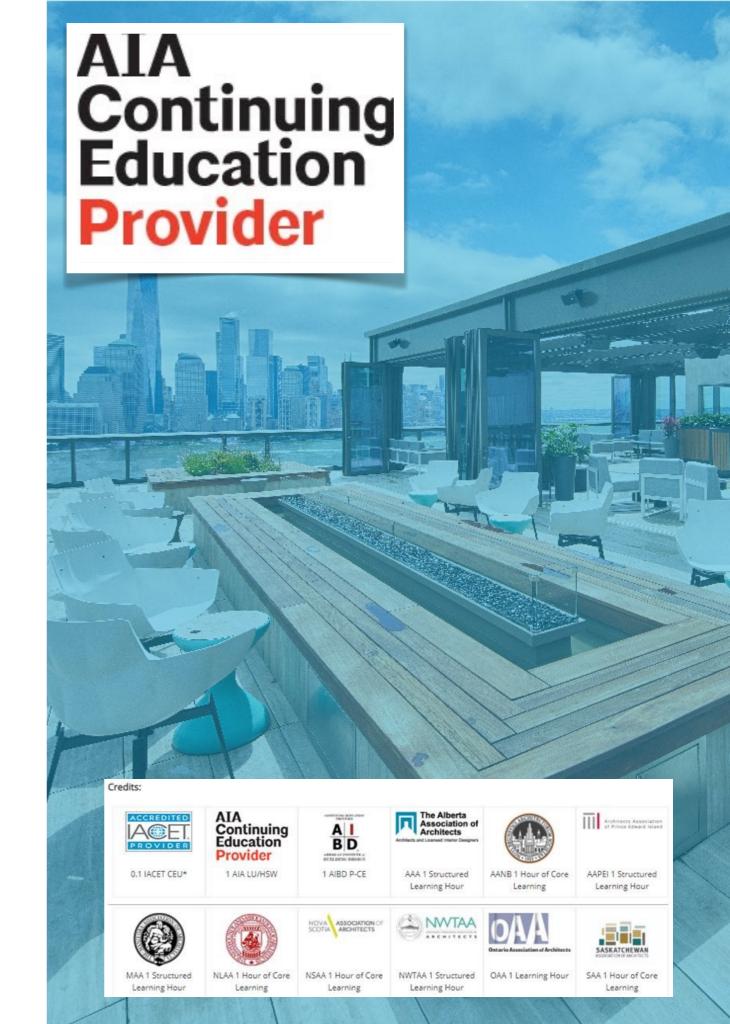
YES... we can add a Retractable Roof!

#### Learn & Earn

## OpenAire now offers a Continuing Education Credit for Architects = 1 AIA LU-HSW

#### **LEARN:**

- How they can be added to new & existing buildings
- The health, safety, benefits for occupants
- How retractable roofs can save energy costs \$\$
- The benefits of a Naturally Ventilated Space
- How large volumes of air will potentially reduce the load of airborne disease pathogens
- How retractable roofs are a sustainable and can reduce the carbon footprint of a building
- How they can your reduce building yearly operating costs



### Waterparks



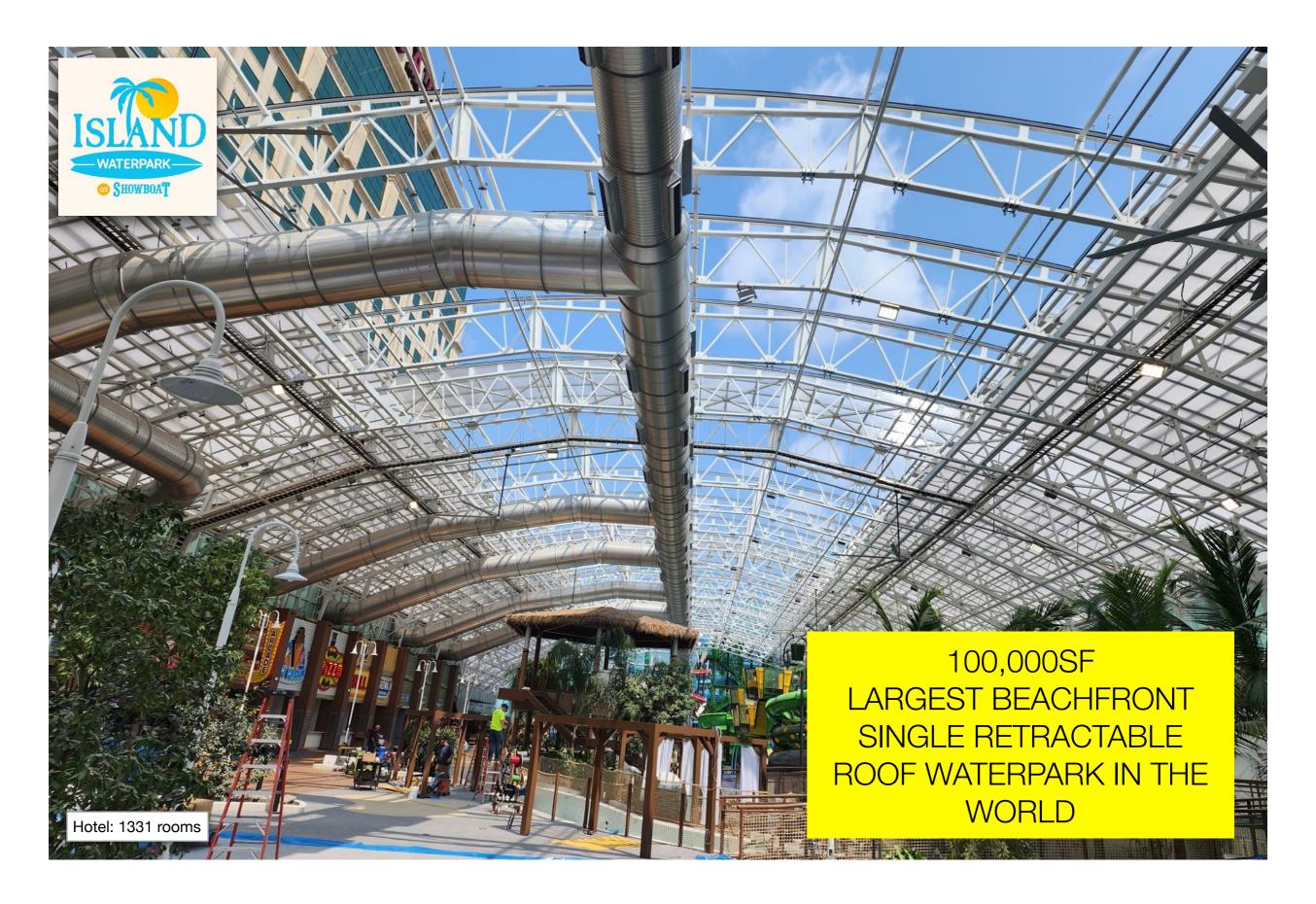
### Waterparks

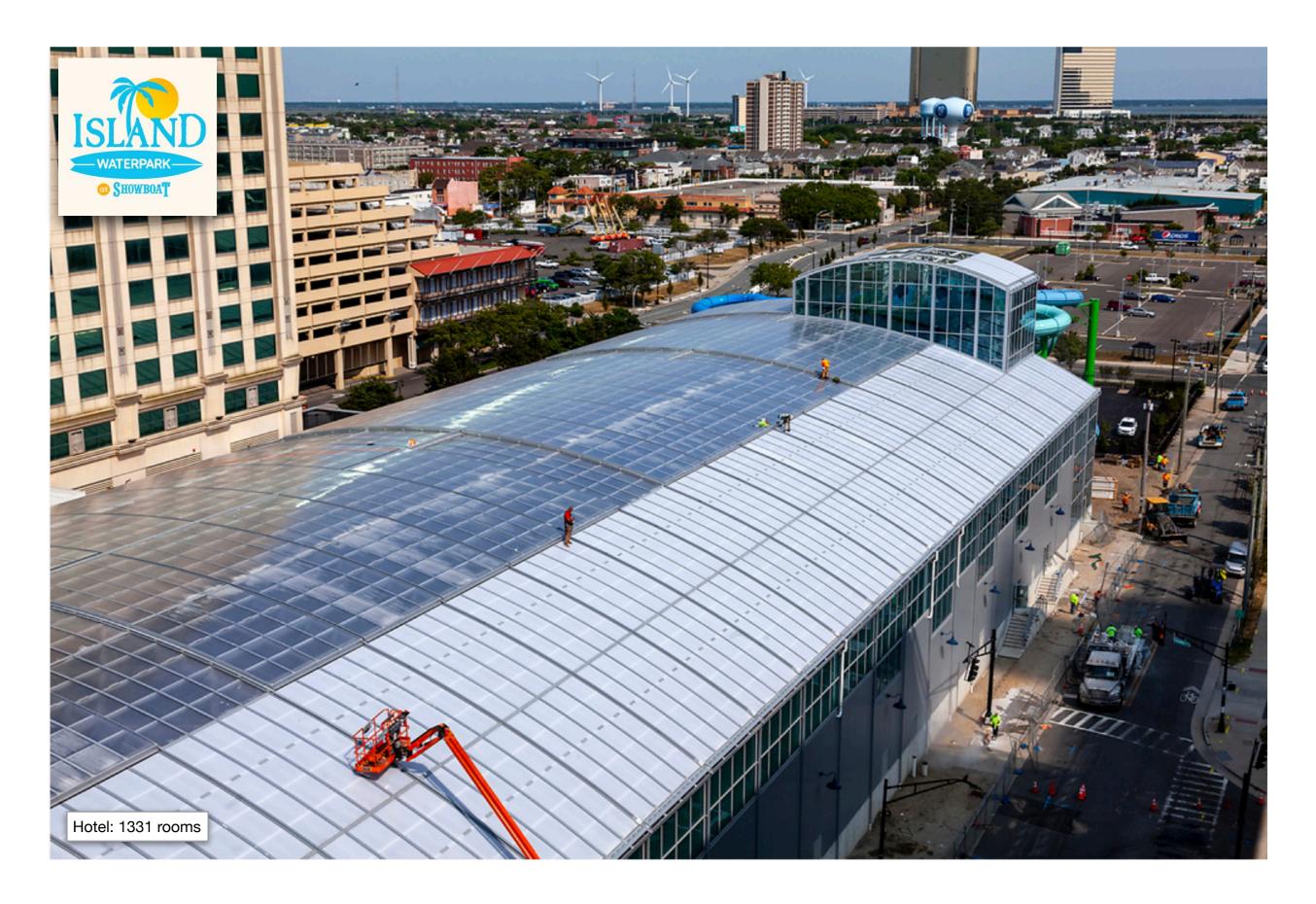


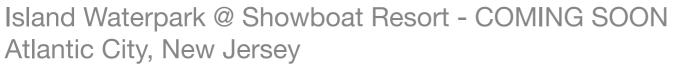
- Watiki Waterpark Rapid City, SD
  - 30,000 sf
- Water-Zoo Waterpark, Clinton, OK
  - 30,000 sf
- · Pump House Waterpark, Jay Peak, VT
  - 50,000 sf
- · Aquapark Terminal, Kiev, Ukraine
  - 220,000 sf
- Silverleaf at the Villages, Tyler, TX
  - 19,000 sf
- South Dakota, Rapid City, SD
  - 8,100 sf
- Americana Waterpark, Niagara Falls, ON
  - 25,000 sf
- · Epic Waters, Grand Prairie, TX
  - 62,000 sf
- Kalahari Poconos, Pocono Mountains, PN
  - 220,000 sf
- · Pirates Cay Waterpark (Fox River), Sheridan, IL
  - 19,000 sf
- Cape Codder Waterpark, Hyannis, MA
  - 30,000 sf

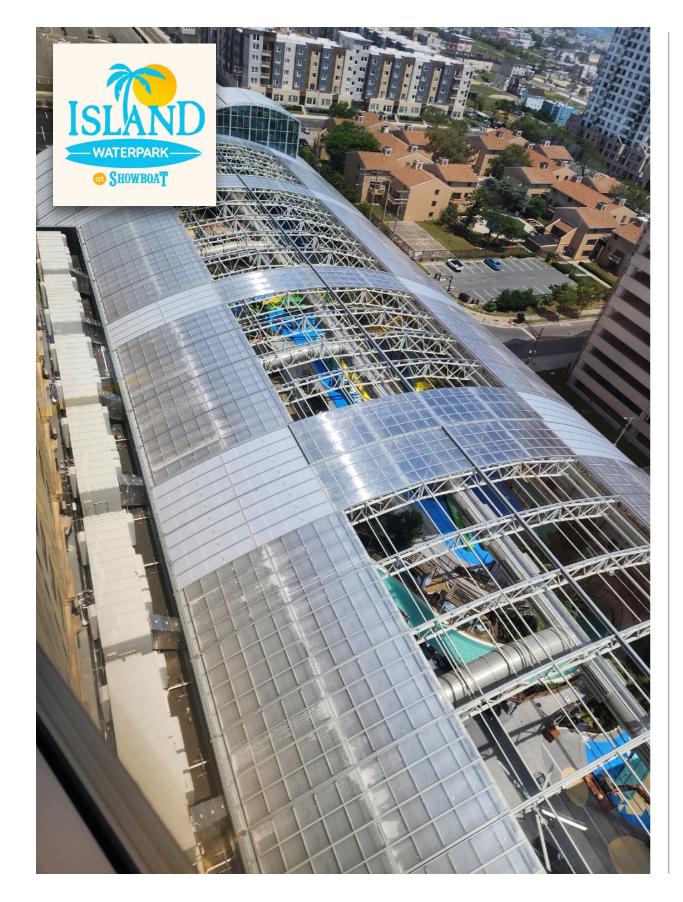
- · Zehnders, Frankenmuth, MI
  - 50,000 sf
- Big Splash, French Lick, IN
  - 40,000 sf
- Aqua Sferra, Donetsk, Ukraine
  - 70,000 sf
- Tropicana Waterpark, Stadthagen, Germany
  - 70,000 sf
- The Cove at Lakefront, Little Elm, Texas
  - 40,000 sf
- · OWA Waterpark, Foley, Alabama
  - 65,000 sf
- Island Waterpark @ Showboat Atlantic City, NJ
  - 100,000 sf
- Turtle Island Waterpark Belcourt ND
  - 20,000 sf
- North Segment Community Center New Town ND
  - 13,000 sf

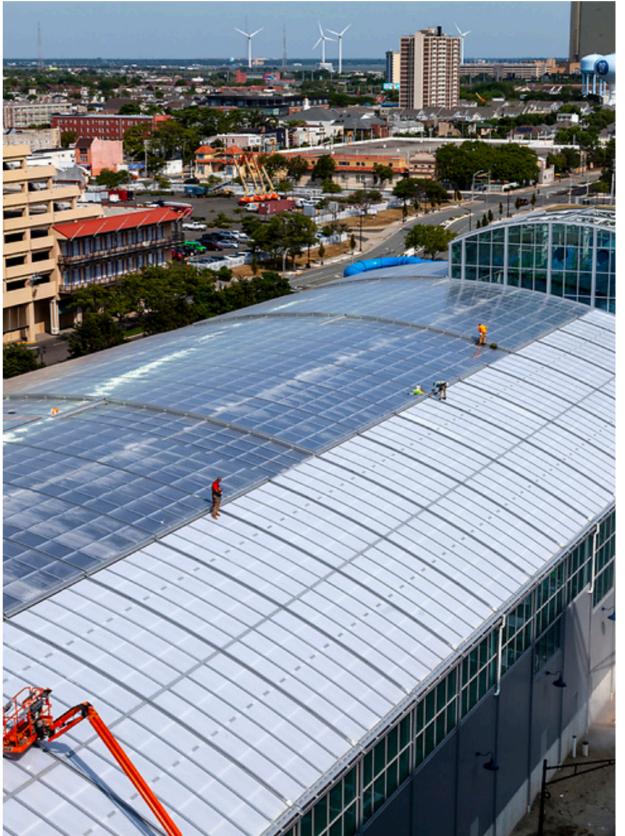




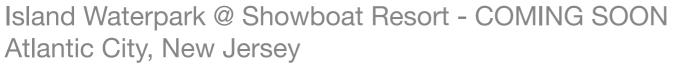




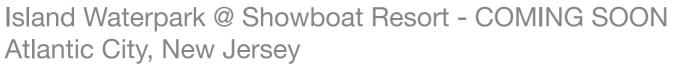


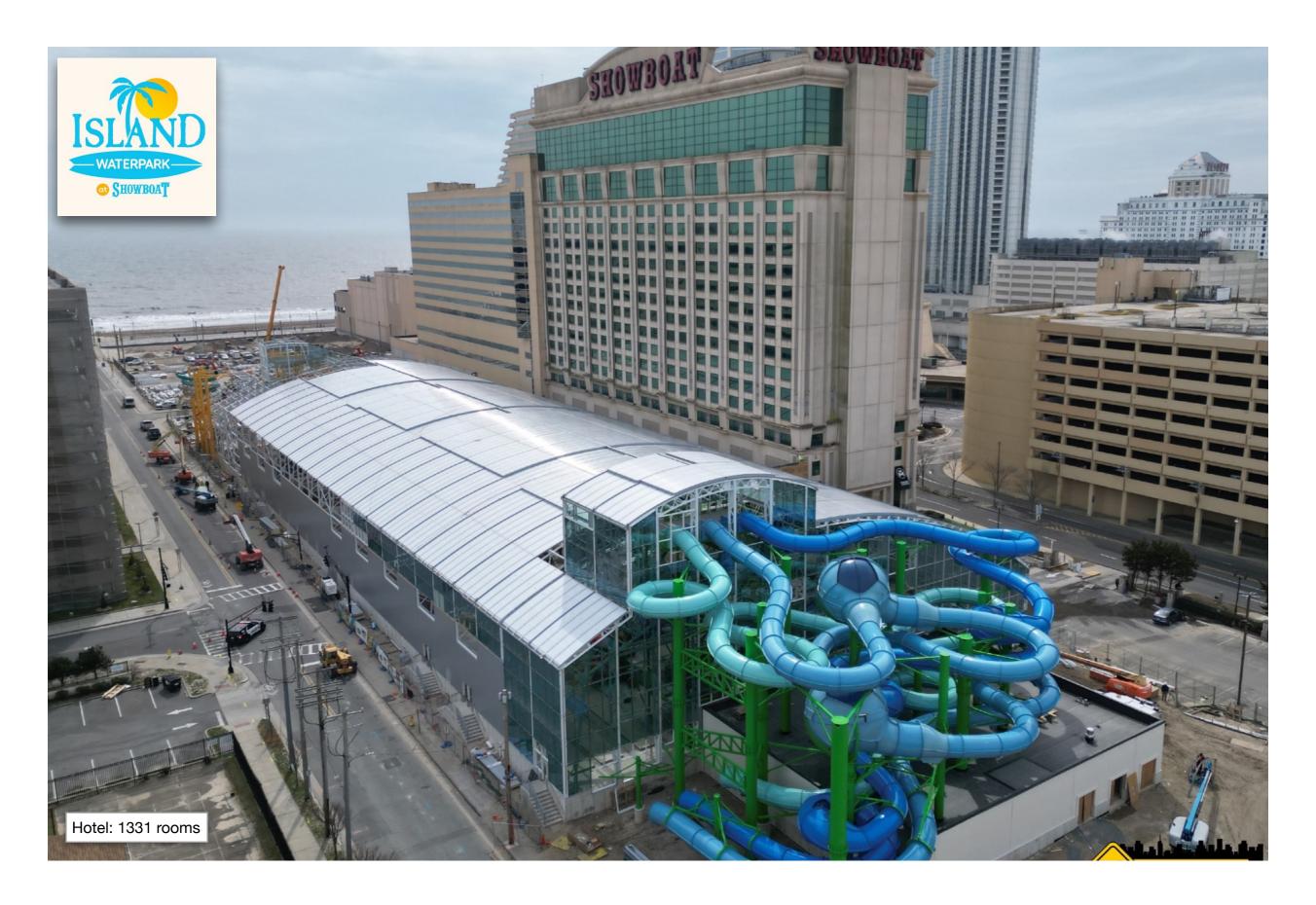


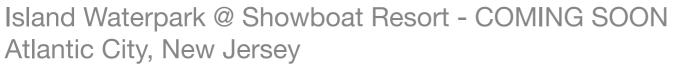


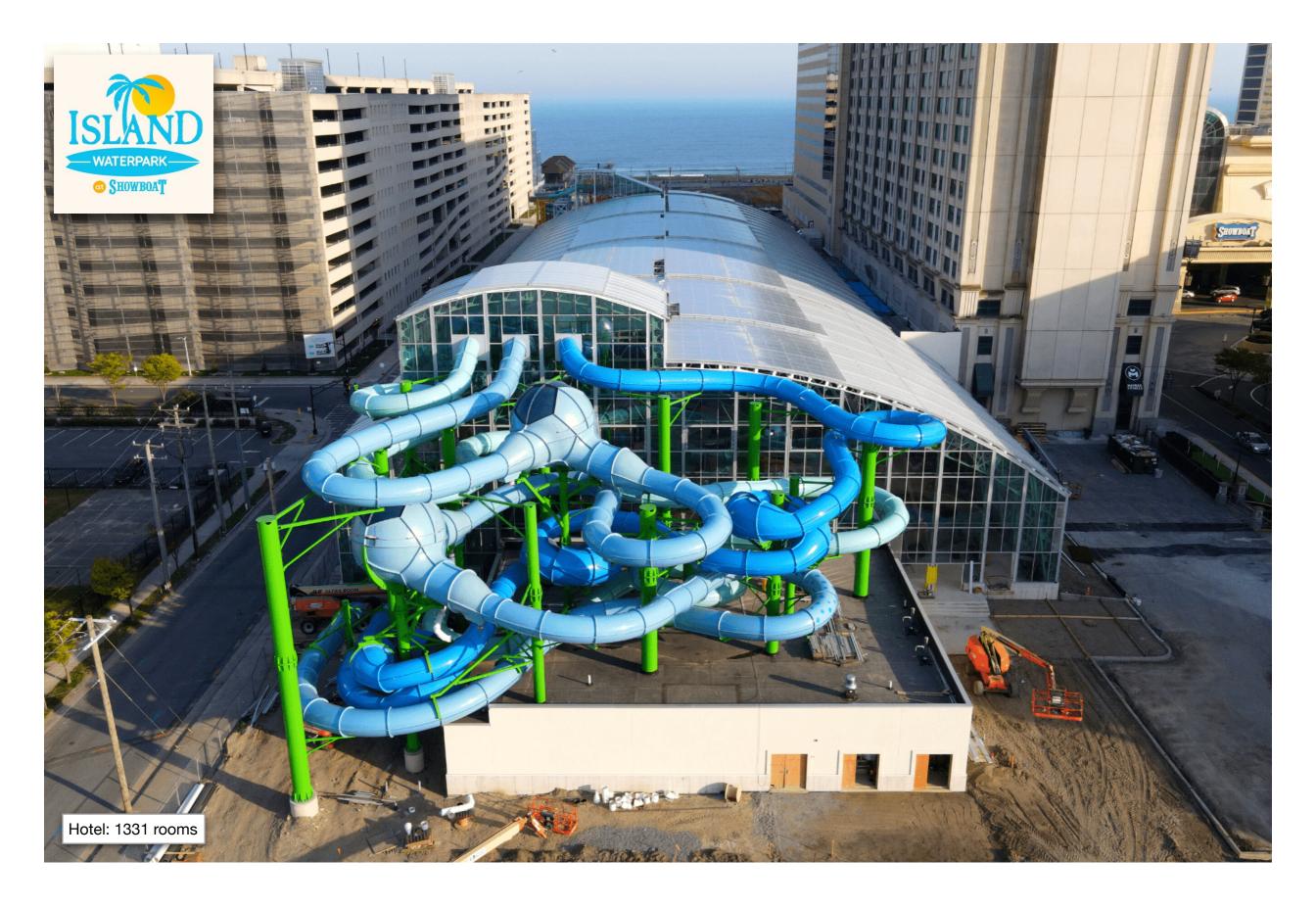


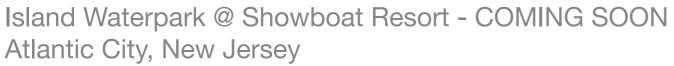








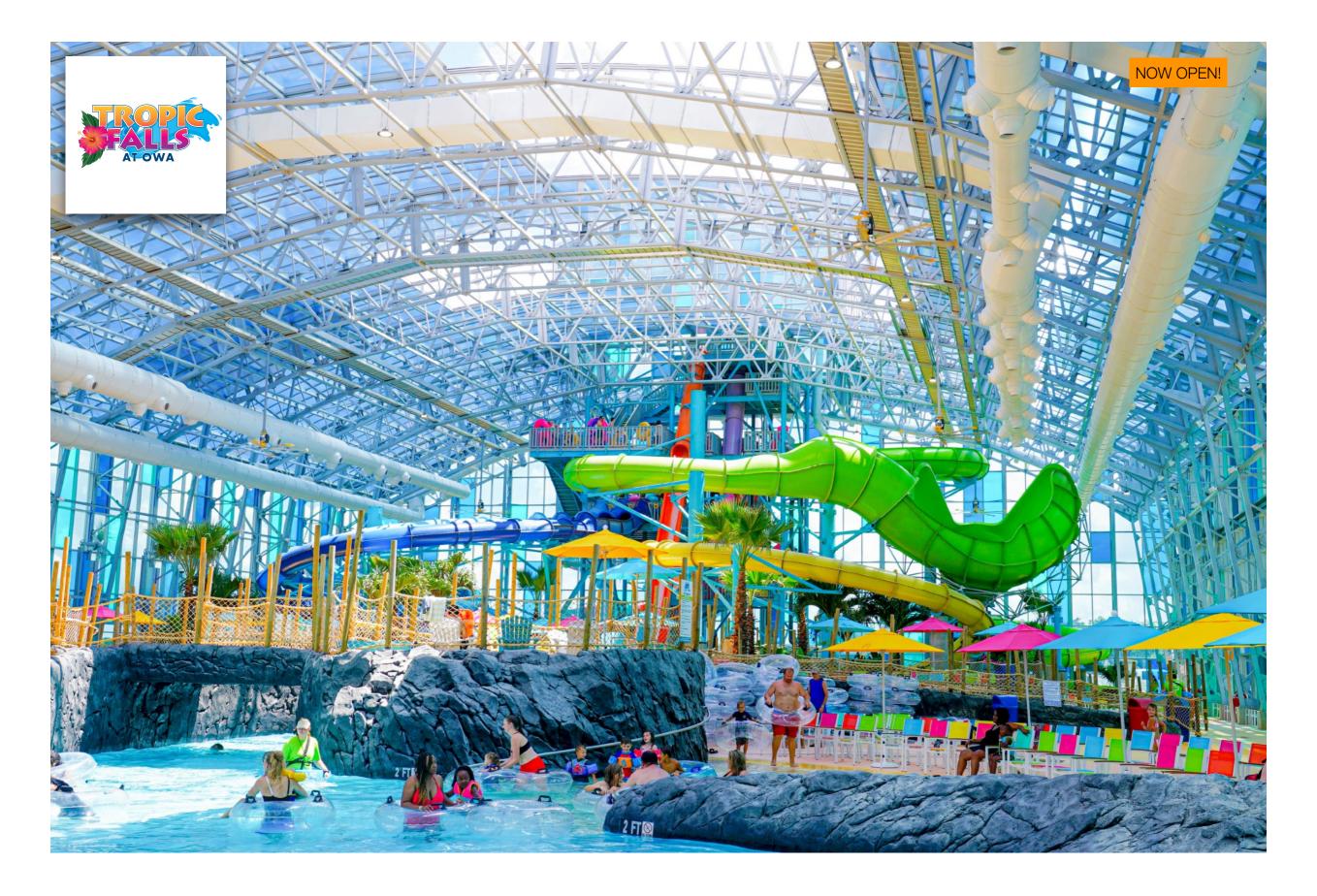




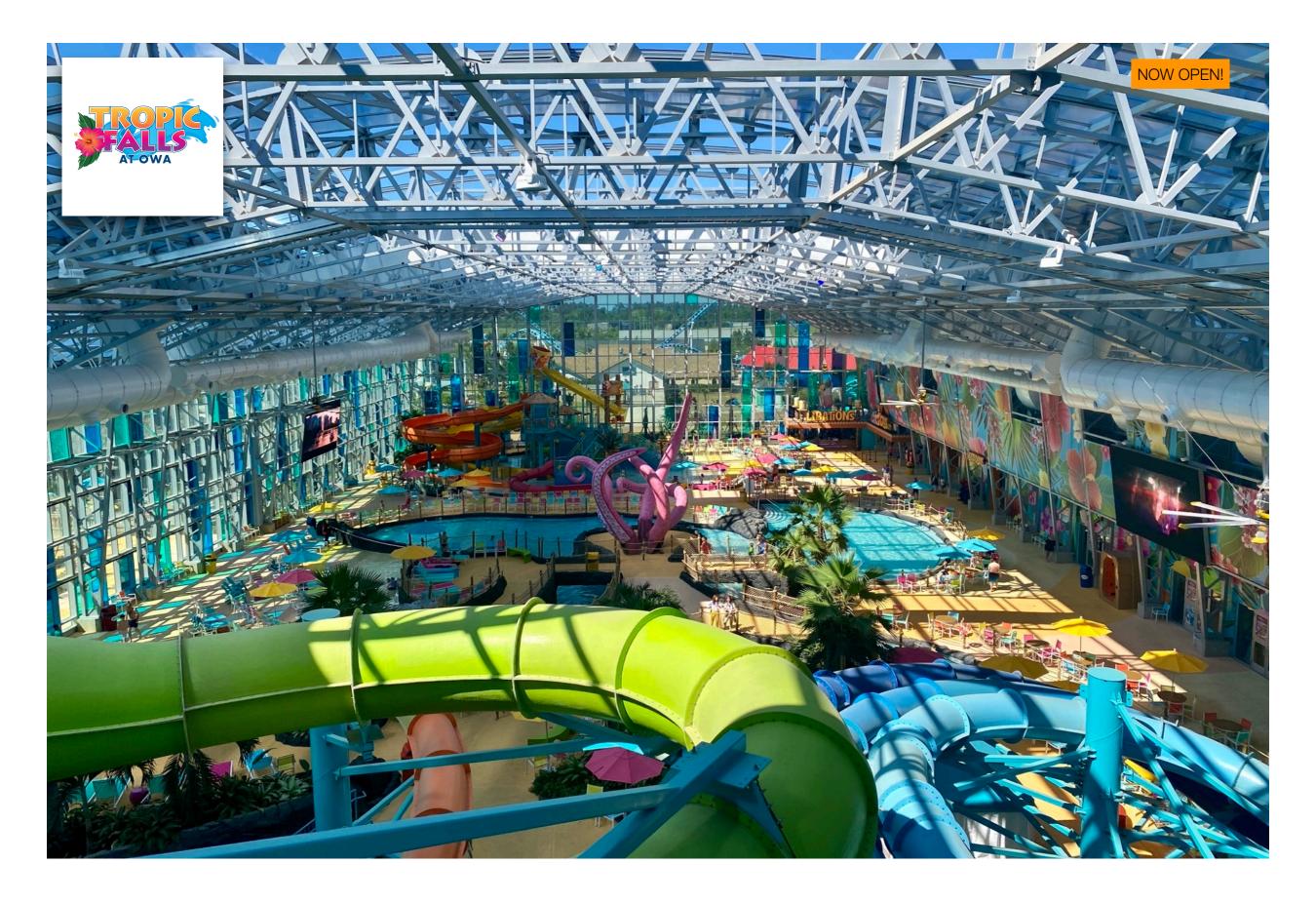




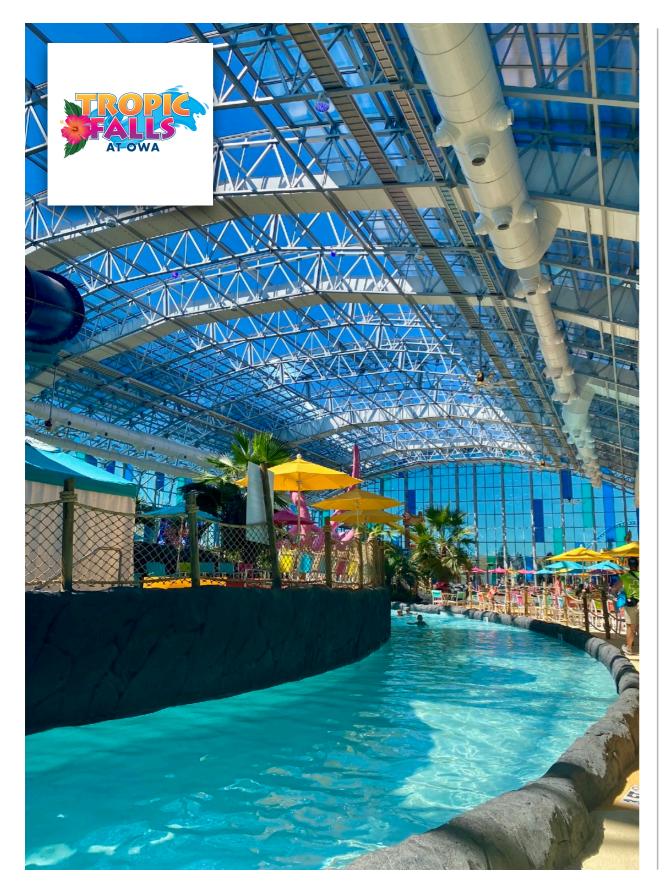
Tropic Falls Waterpark at OWA Foley Alabama

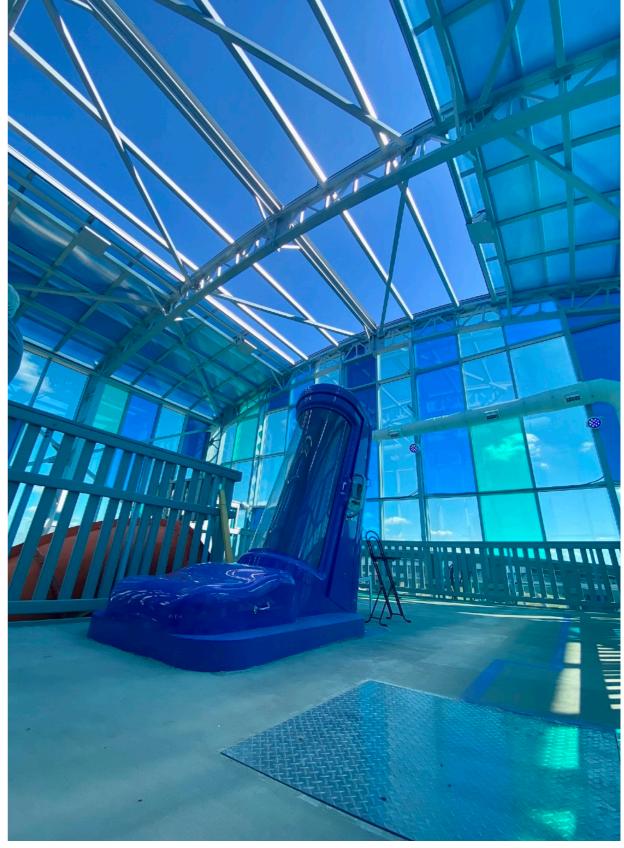




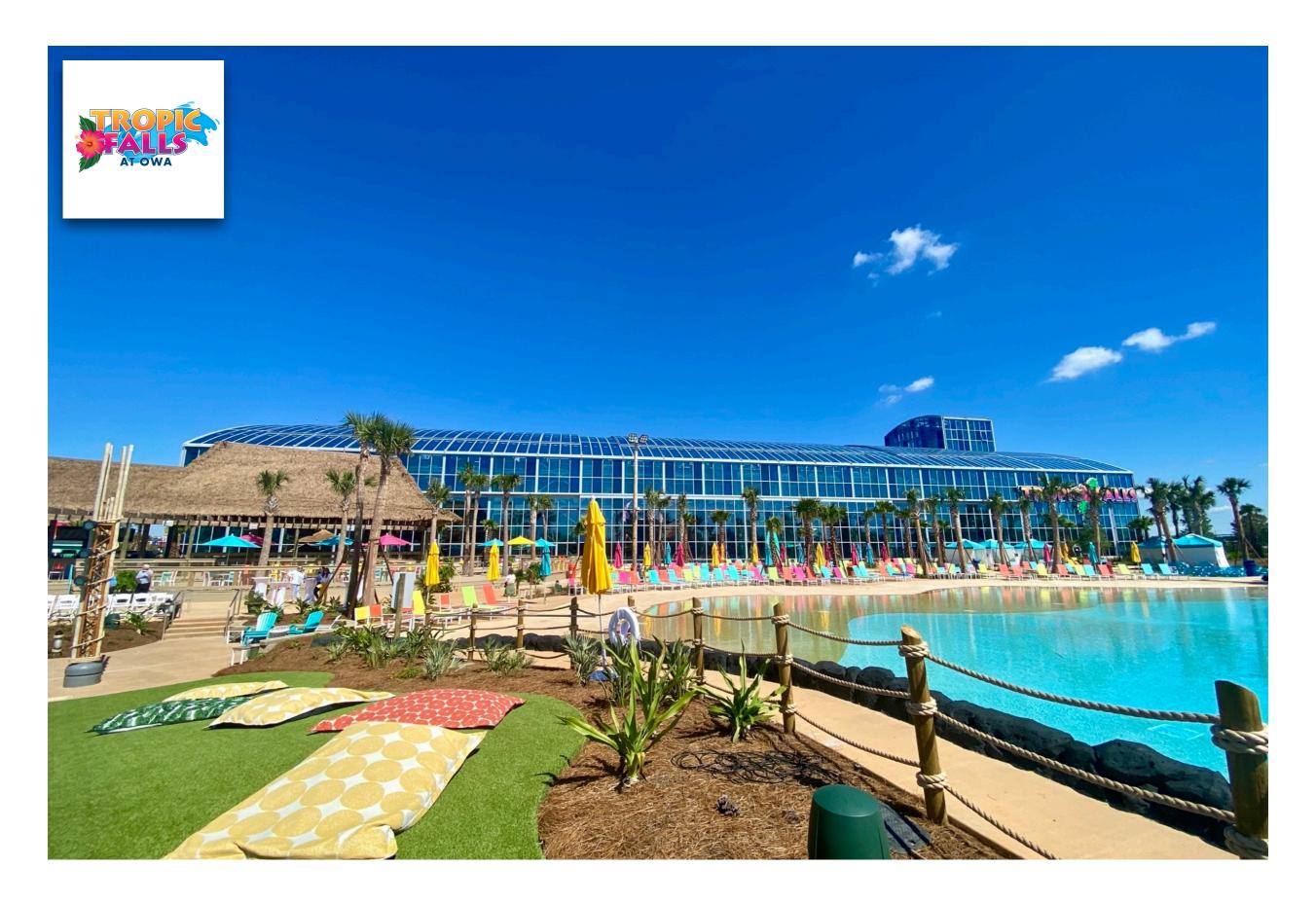


Tropic Falls Waterpark at OWA Foley Alabama

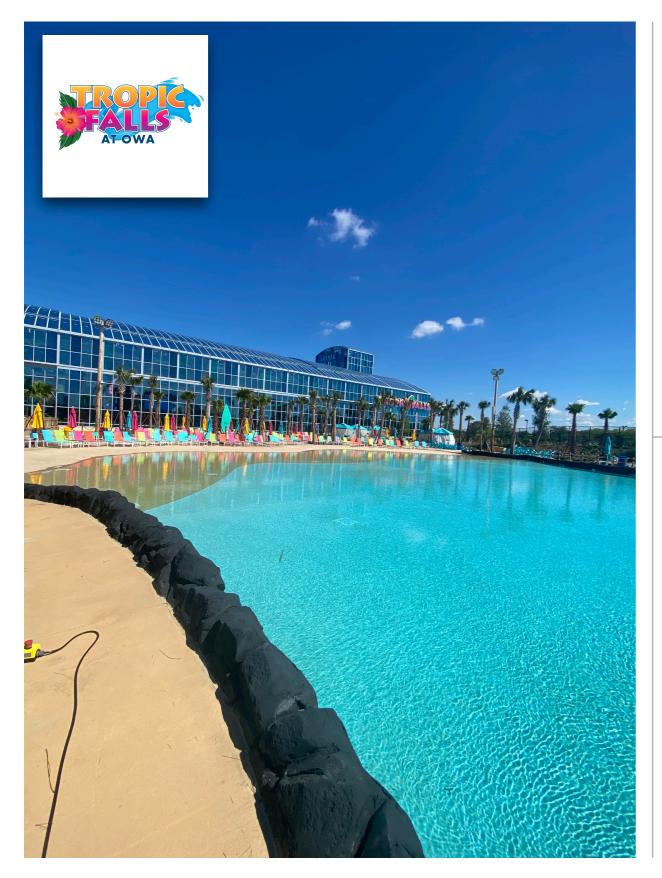




Tropic Falls Waterpark at OWA Foley Alabama



Tropic Falls Waterpark at OWA Foley Alabama





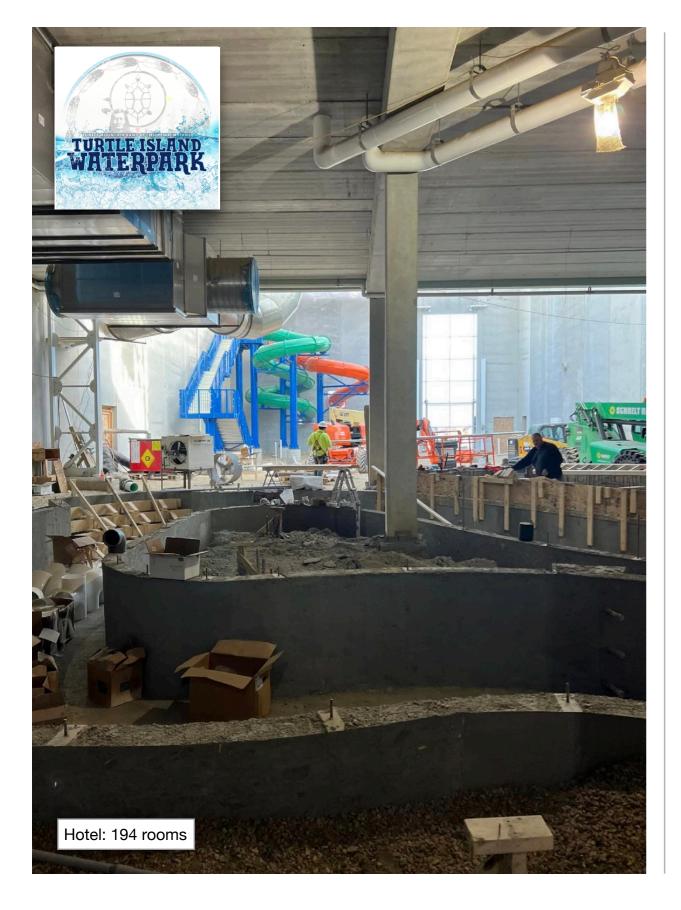


Tropic Falls Waterpark at OWA Foley Alabama



Tropic Falls Waterpark at OWA Foley Alabama

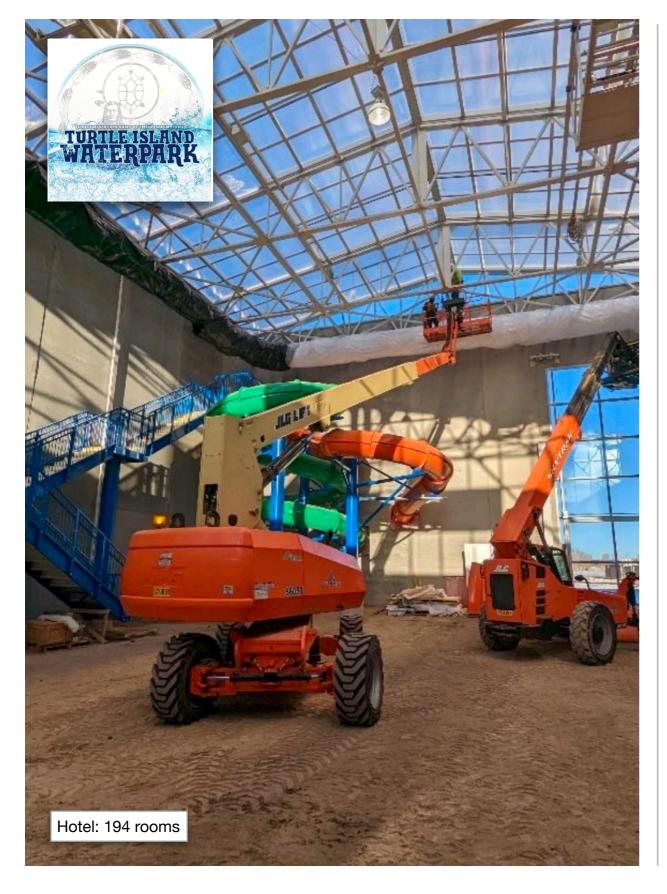


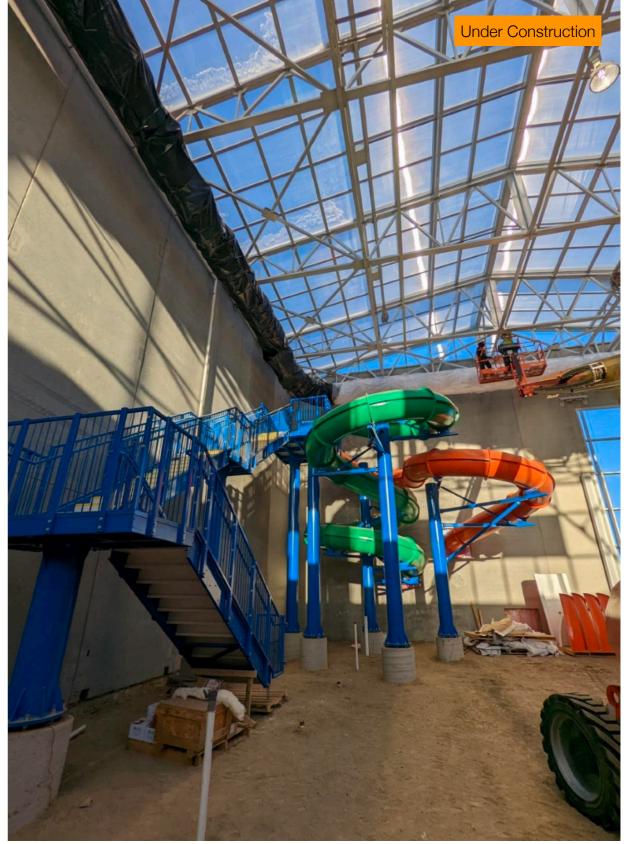




Turtle Island Waterpark @ Sky Dancer Casino For the Turtle Mountain Band of Chippewa Indians, Belcourt, ND







Turtle Island Waterpark @ Sky Dancer Casino For the Turtle Mountain Band of Chippewa Indians, Belcourt, ND

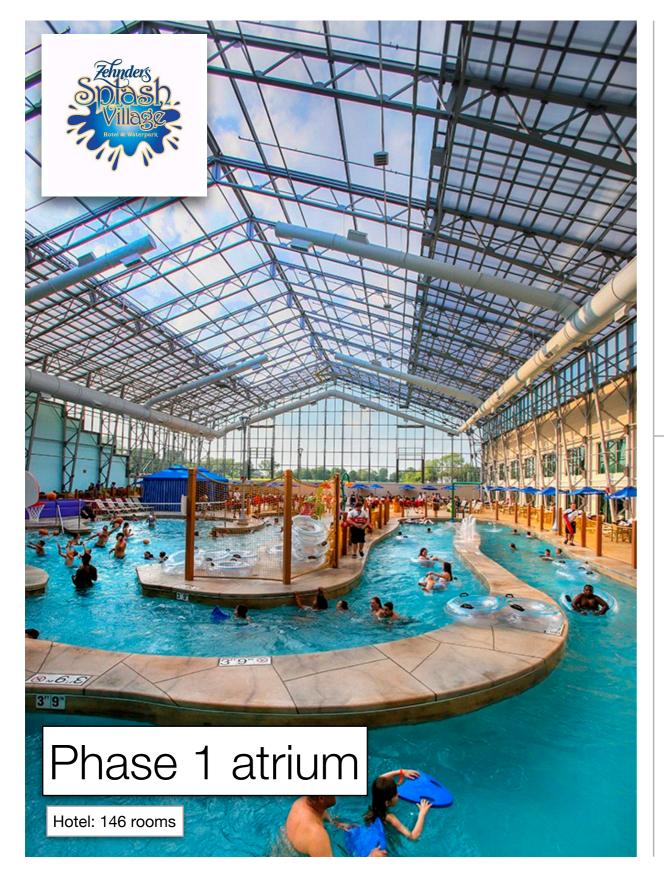


OpenAire continues to work with Zehnder's ownership to renovate their facility.

**2014- In Phase 1** a 30,000sf Atrium was added to the resort.

2020 - In Phase 2a+b the roof and walls were ripped off and replaced with a NEW retractable roof and operable walls

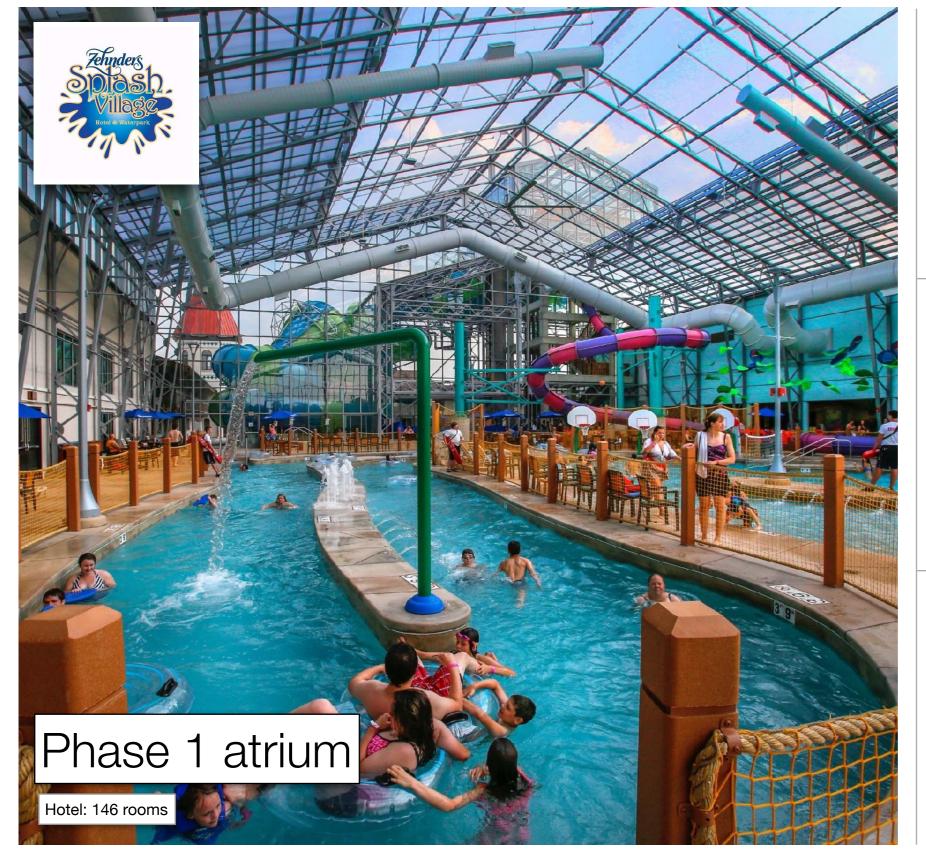








Zehnder's Splash Village Waterpark Frankenmuth, MI



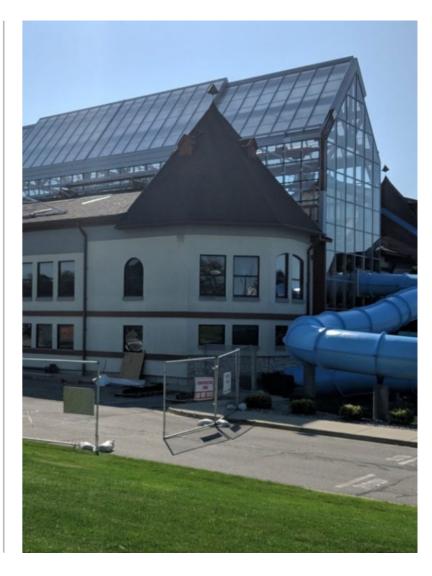












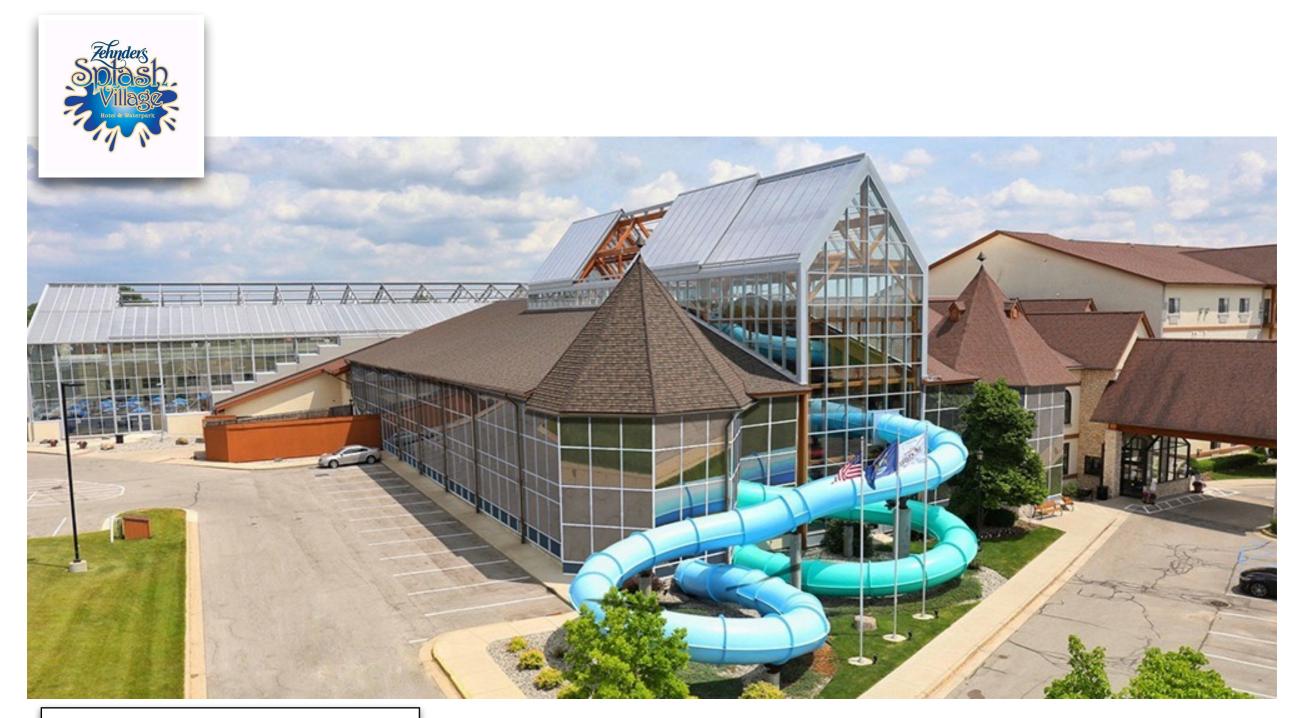
Phase 2a ROOF

Hotel: 146 rooms









Phase 2b WALLS

Hotel: 146 rooms







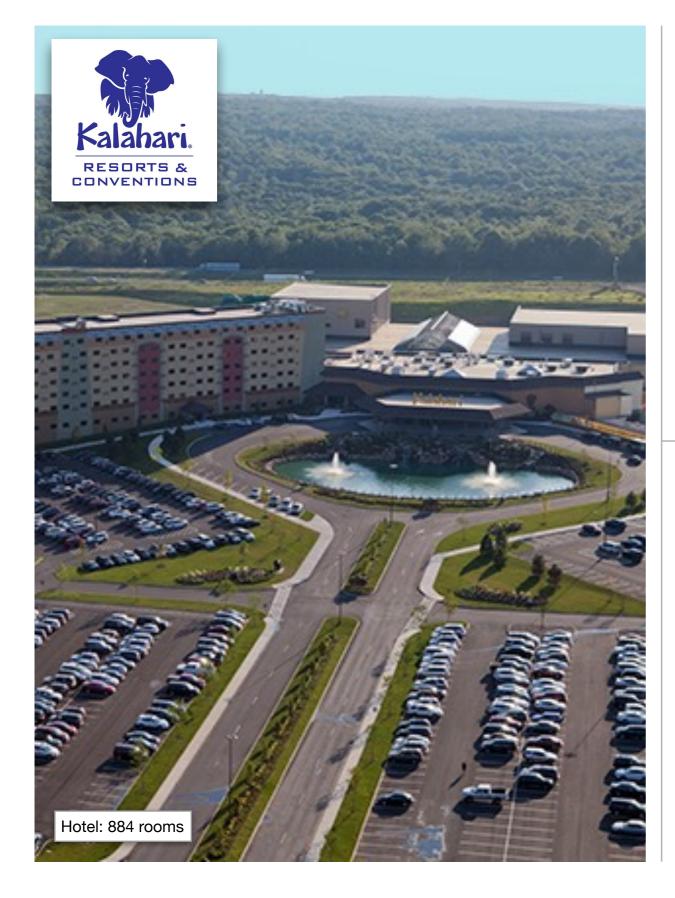


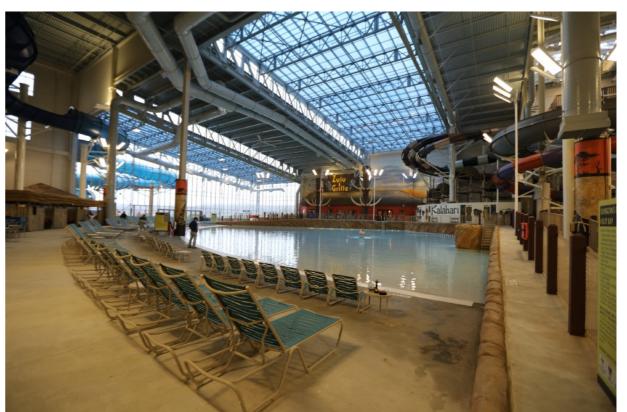




#1 of TOP 10









Kalahari Resort Poconos, Biggest Indoor Waterpark in the USA Pocono Mountains, Pennsylvania

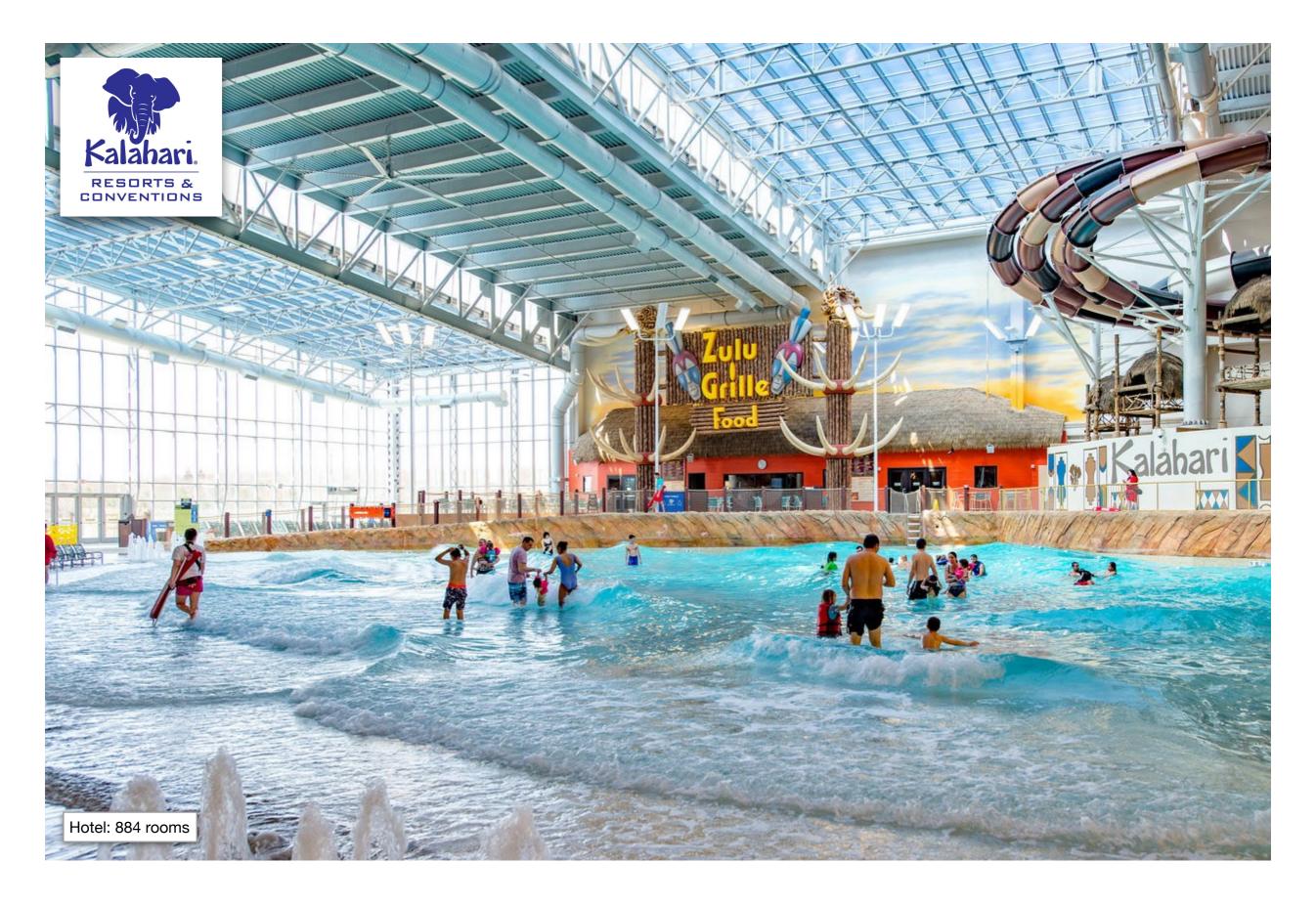






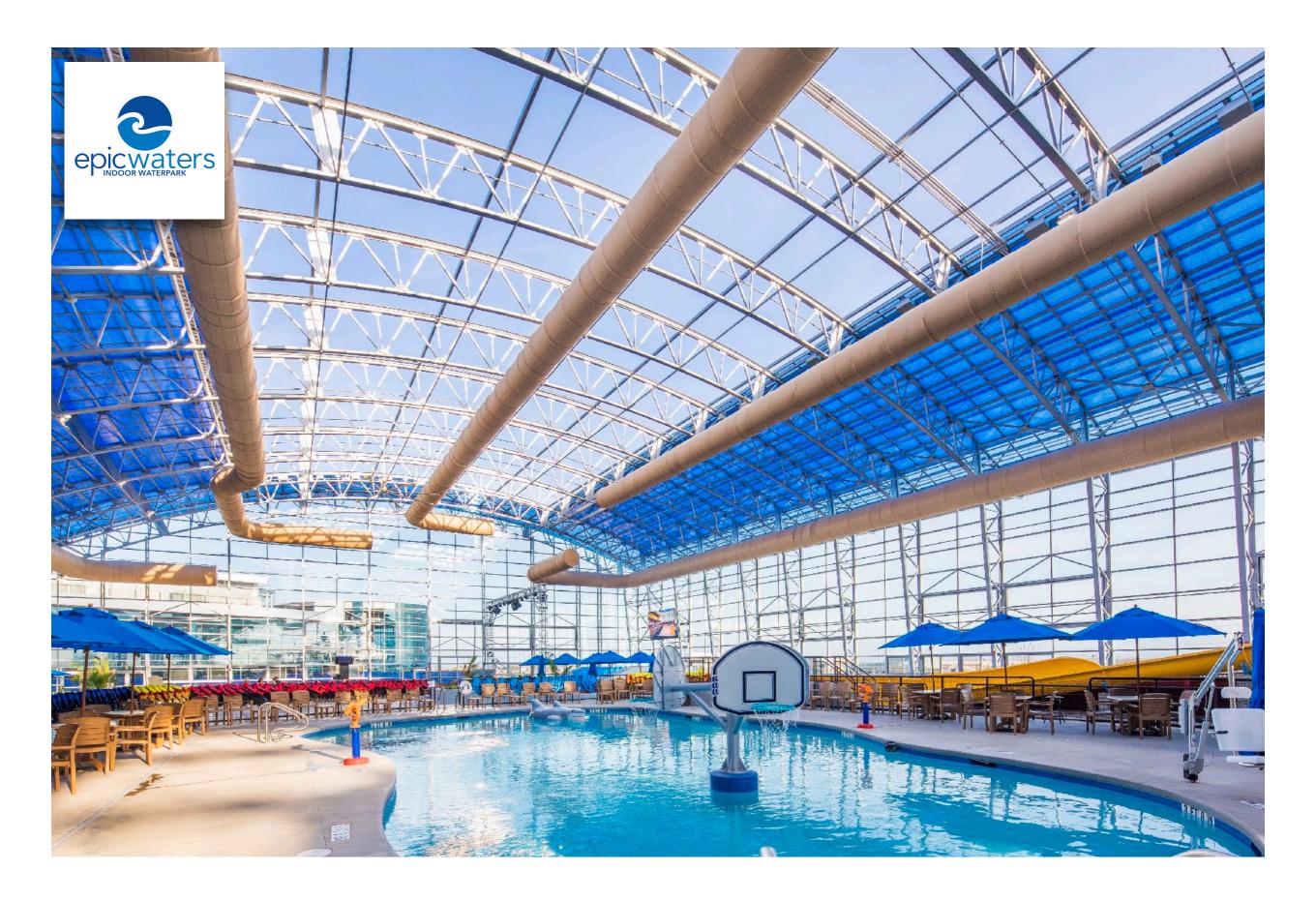


Kalahari Resort Poconos, Biggest Indoor Waterpark in the USA Pocono Mountains, Pennsylvania









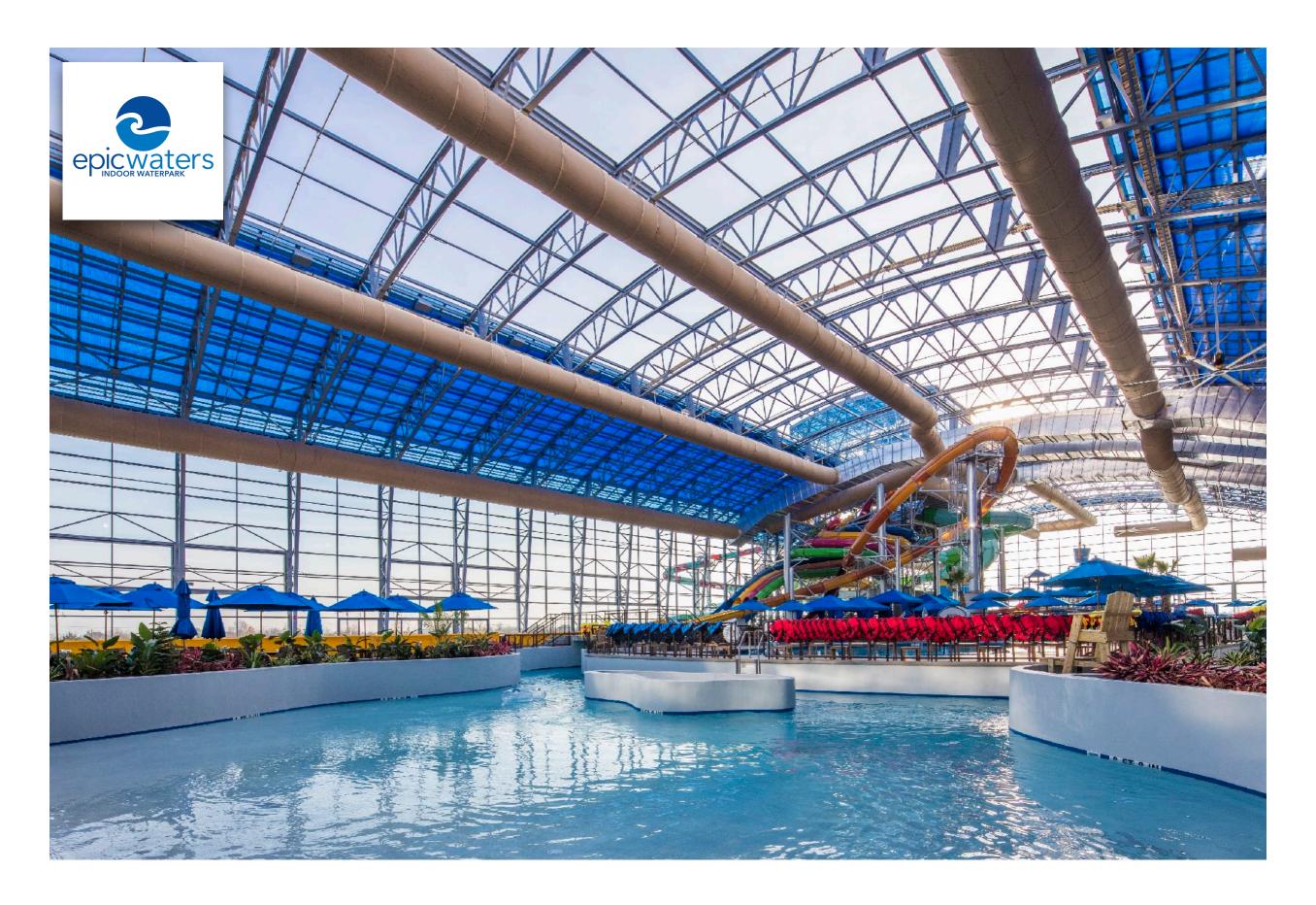




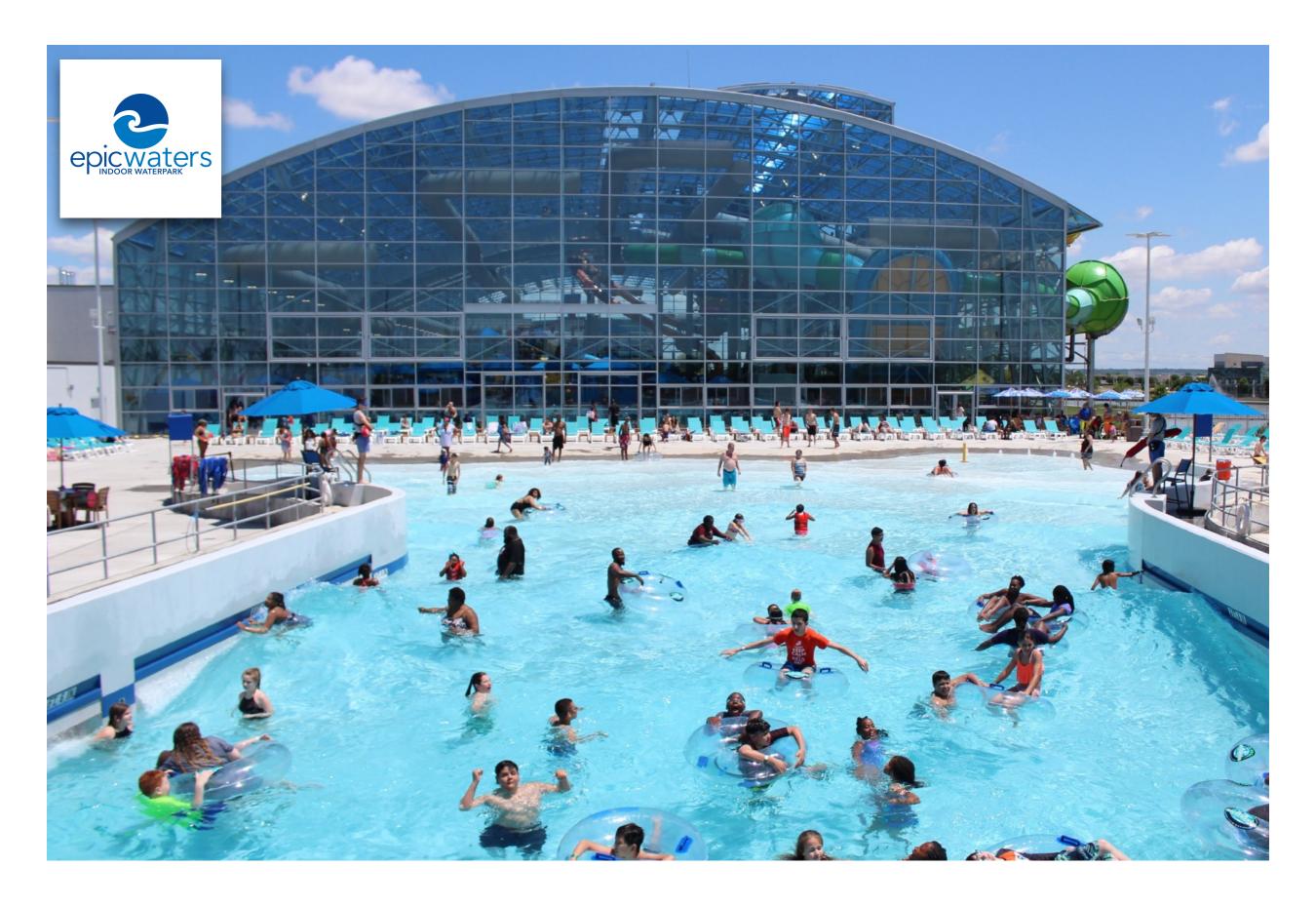




Epic Waters Grand Prairie, Texas

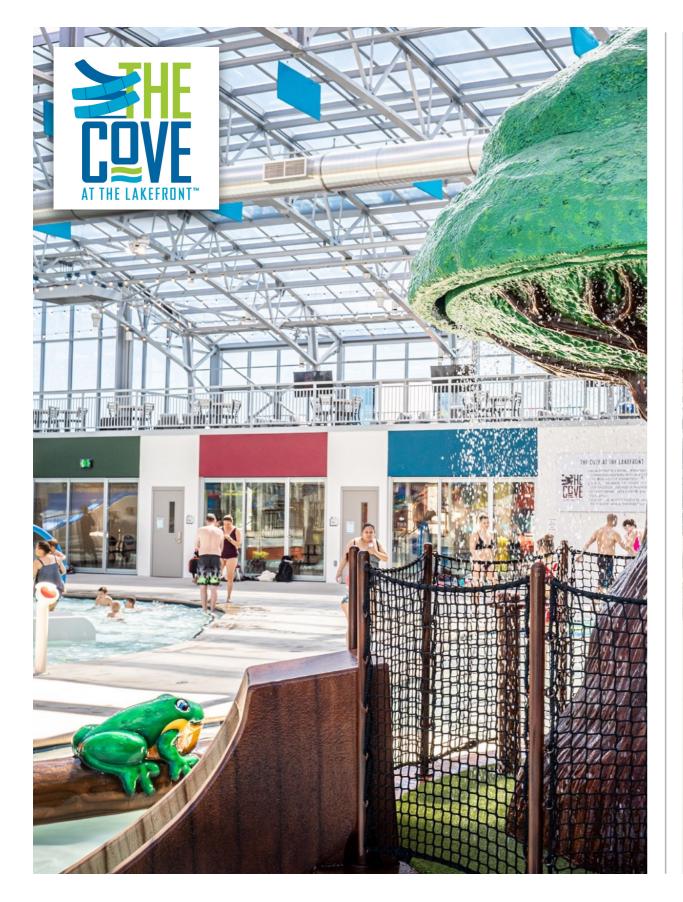






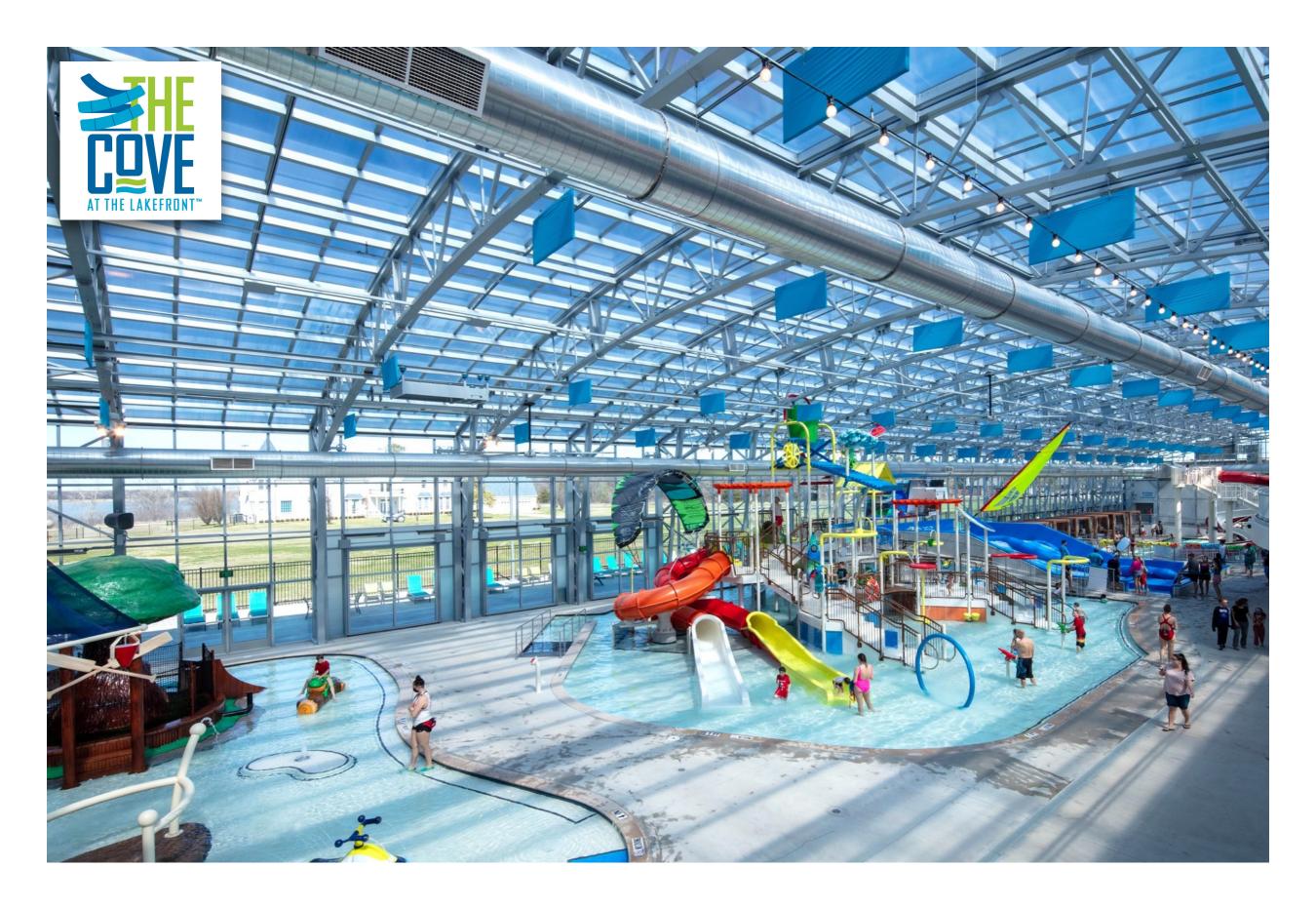




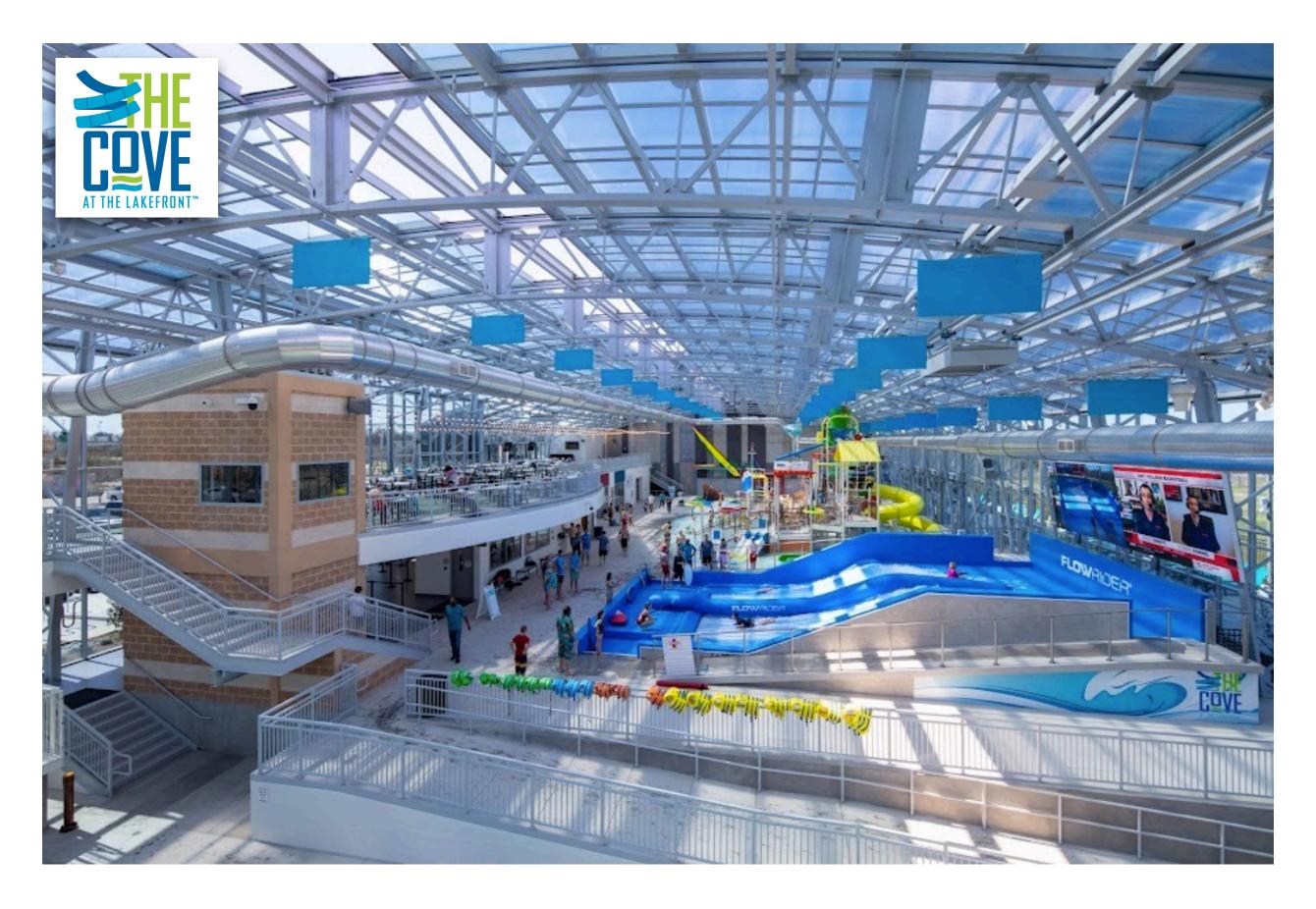




The Cove at Lakefront, Little Elm Aquatic Center City of Little Elm, Texas



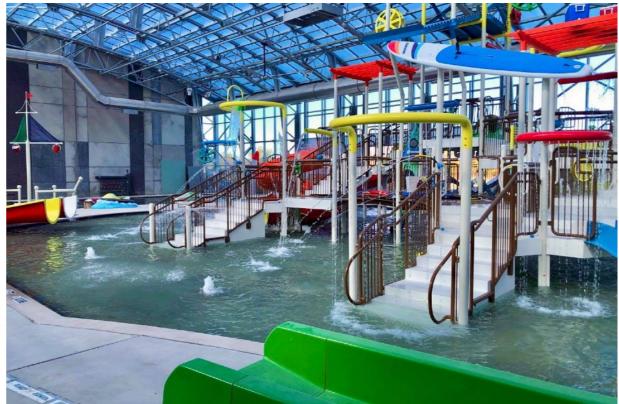
The Cove at Lakefront, Little Elm Aquatic Center City of Little Elm, Texas



The Cove at Lakefront, Little Elm Aquatic Center City of Little Elm, Texas







The Cove at Lakefront, Little Elm Aquatic Center City of Little Elm, Texas



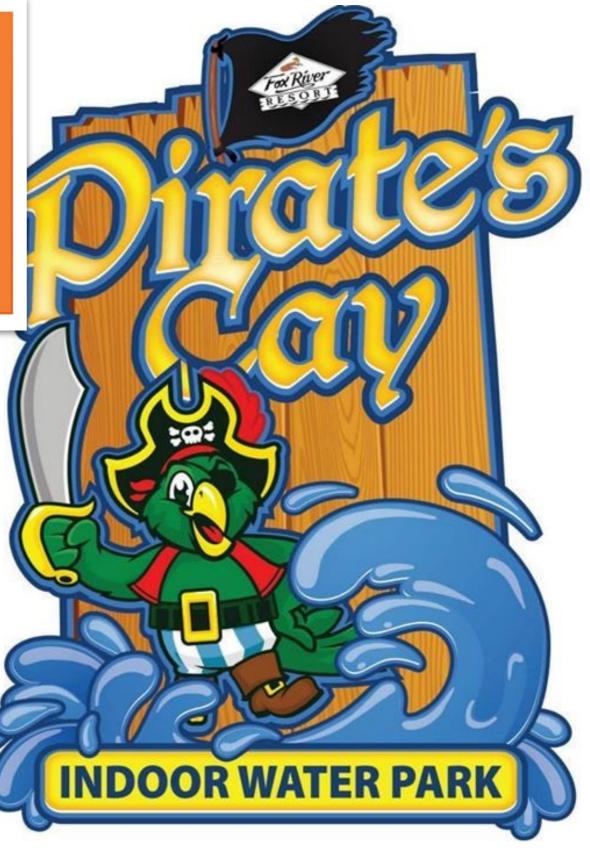




The Cove at Lakefront, Little Elm Aquatic Center City of Little Elm, Texas



Holiday Inn Club Vacations

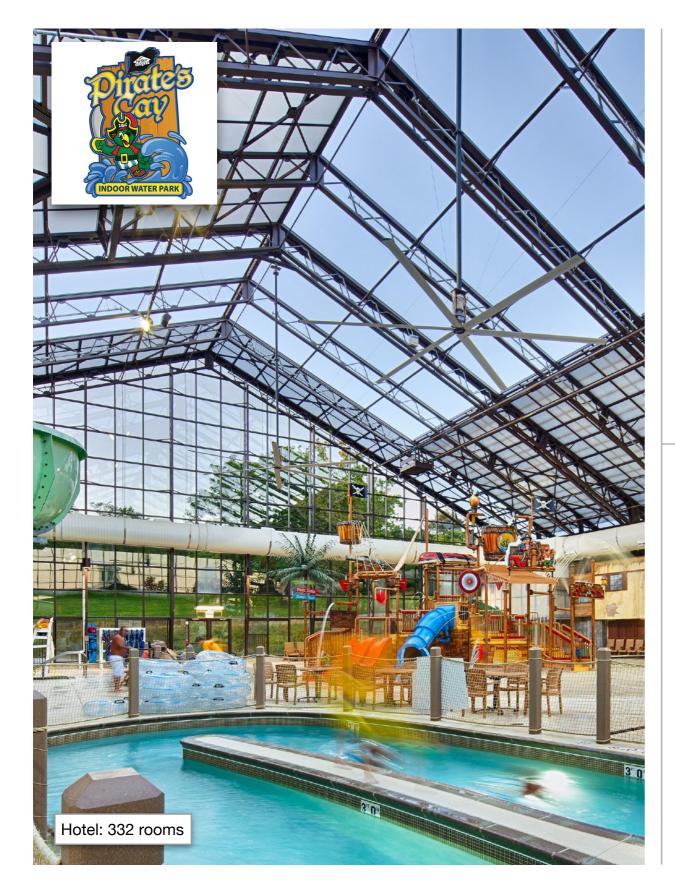




Pirates Cay Waterpark at Fox River Resort, Holiday Inn Club Sheridan, Illinois



Pirates Cay Waterpark at Fox River Resort, Holiday Inn Club Sheridan, Illinois







Pirates Cay Waterpark at Fox River Resort Sheridan, Illinois

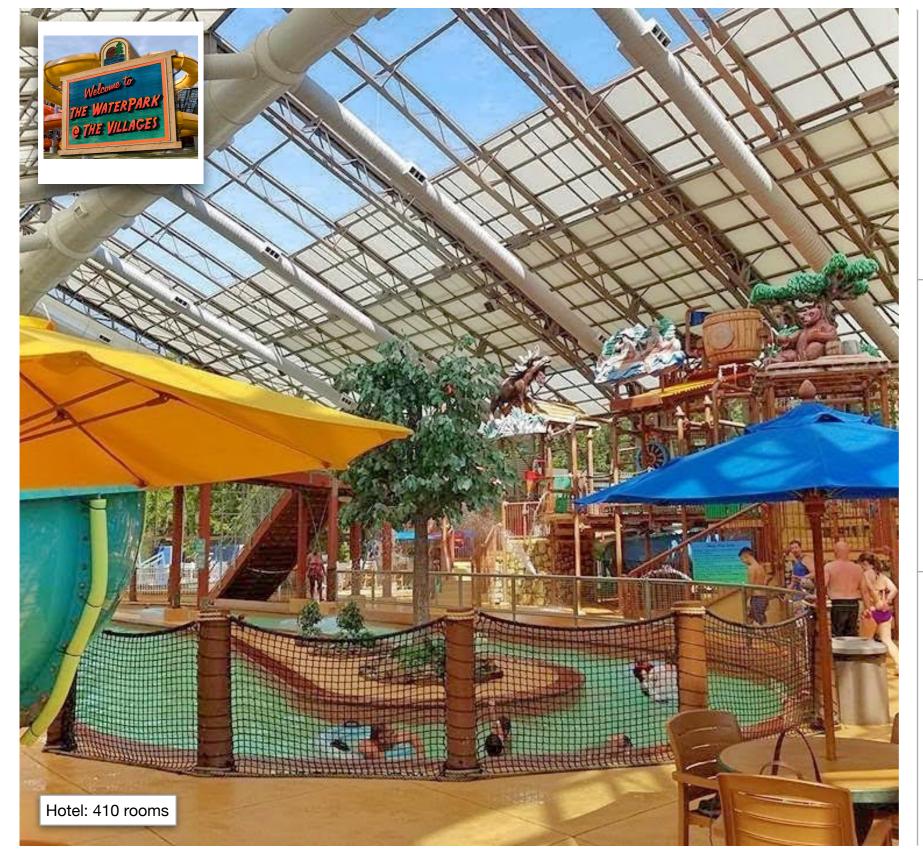


Holiday Inn Club Vacations





The Waterpark at the Villages, Silverleaf Resort Holiday Inn Vacation Club Flint, Texas, USA



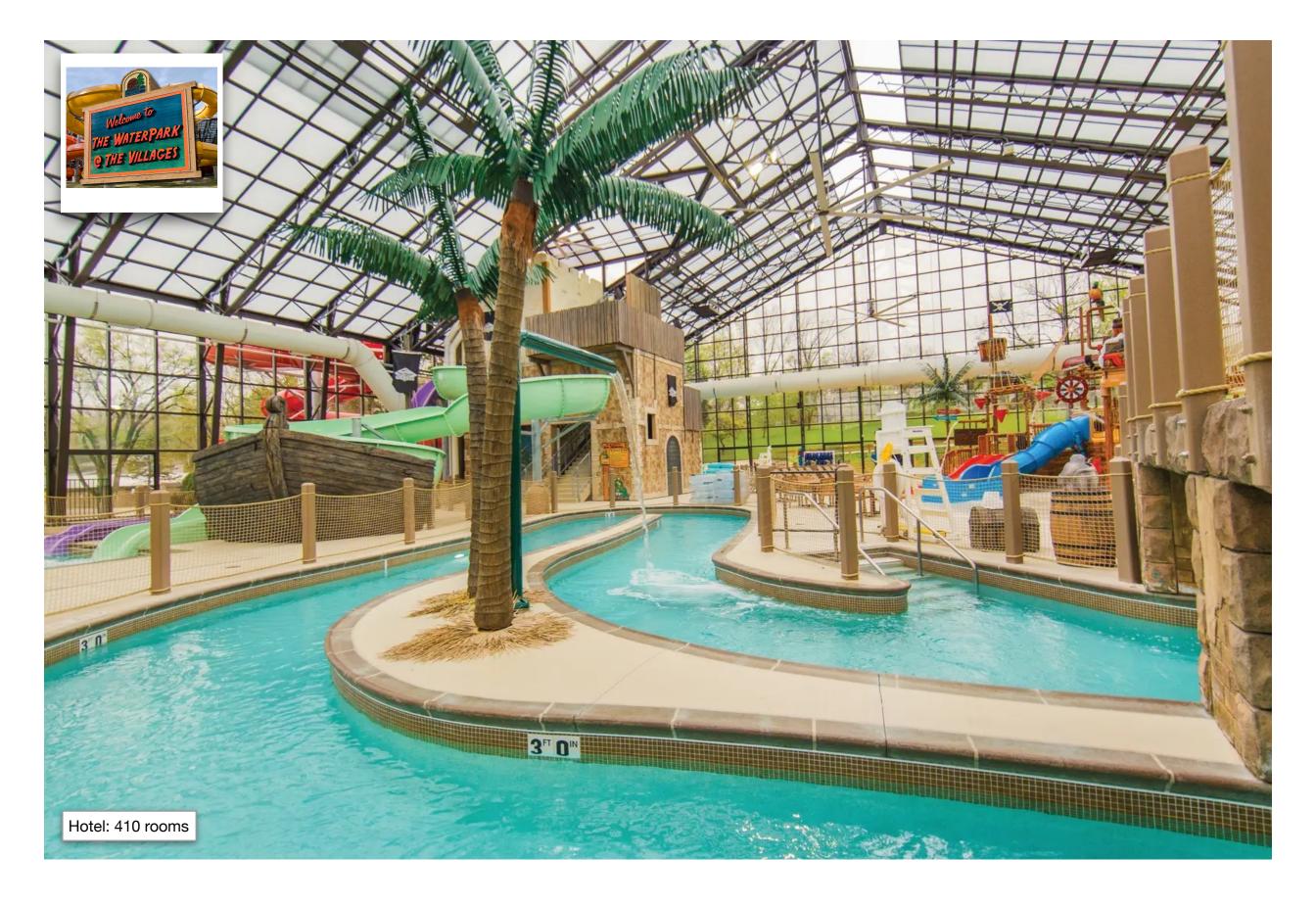




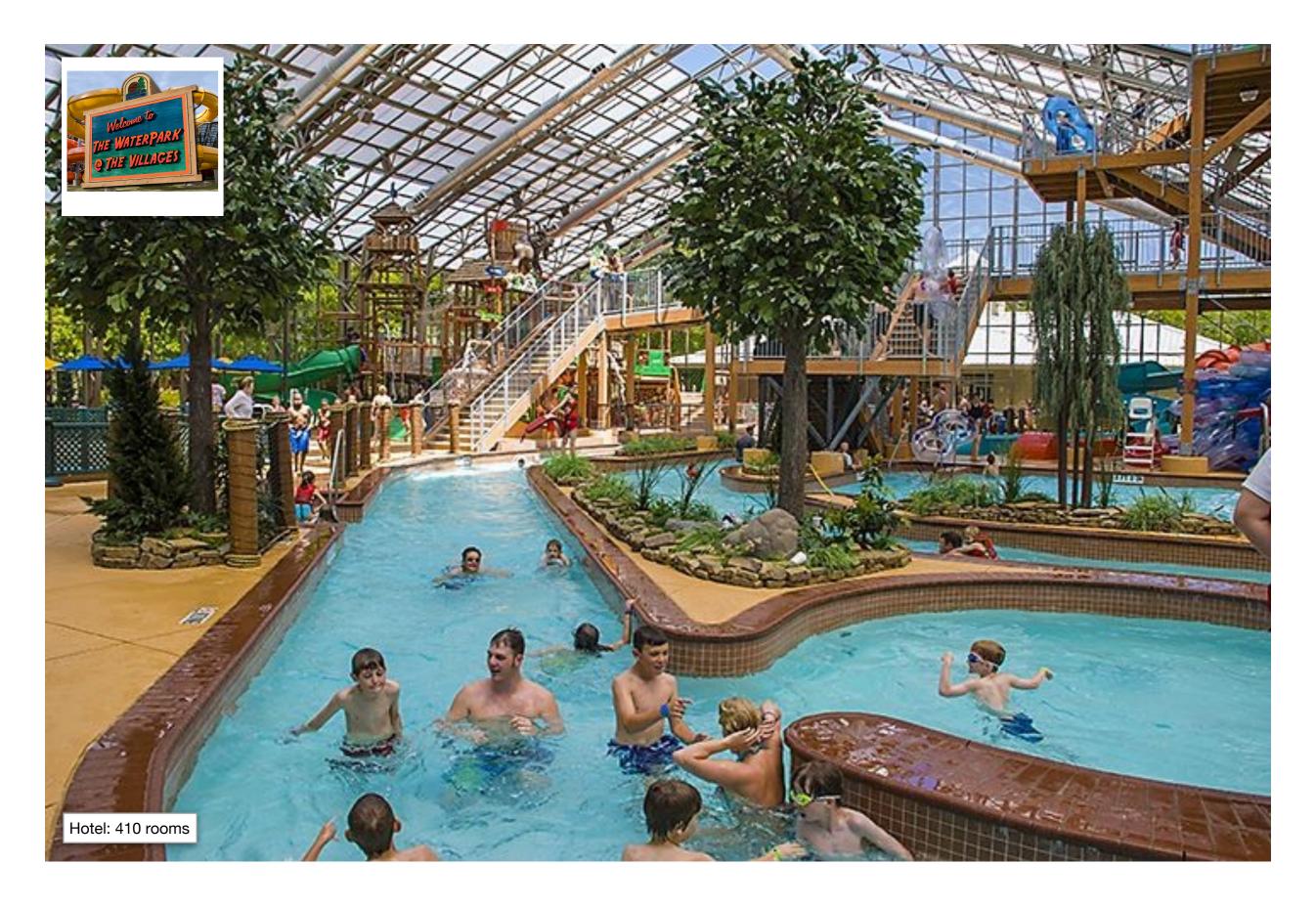


The Waterpark at the Villages, Silverleaf Resort Holiday Inn Vacation Club Flint, Texas, USA





The Waterpark at the Villages, Silverleaf Resort Holiday Inn Vacation Club Flint, Texas, USA



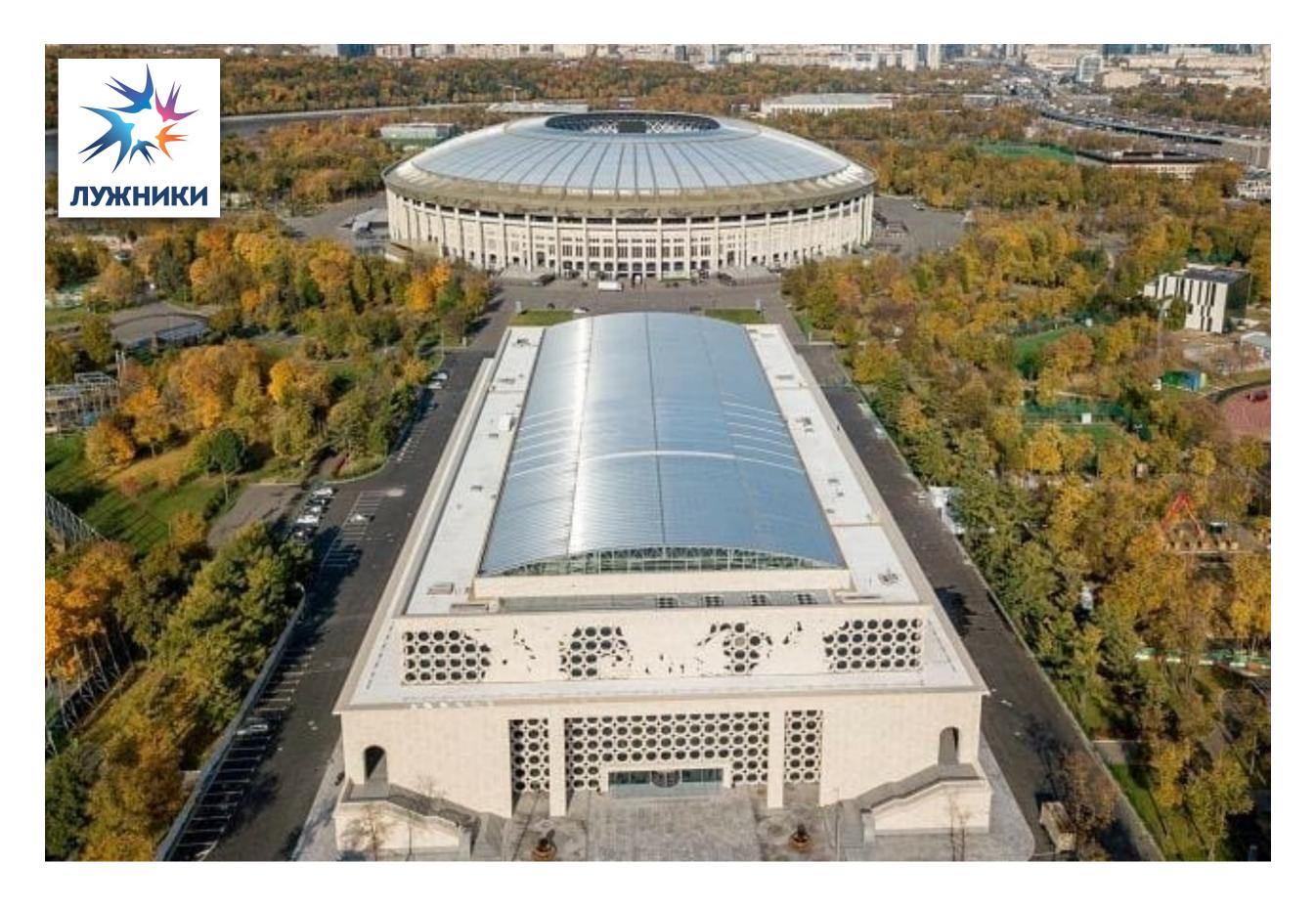
The Waterpark at the Villages, Silverleaf Resort Holiday Inn Vacation Club Flint, Texas, USA







Water Sports Palace Luzhniki at Luzhniki Aqua Complex Moscow, Russia



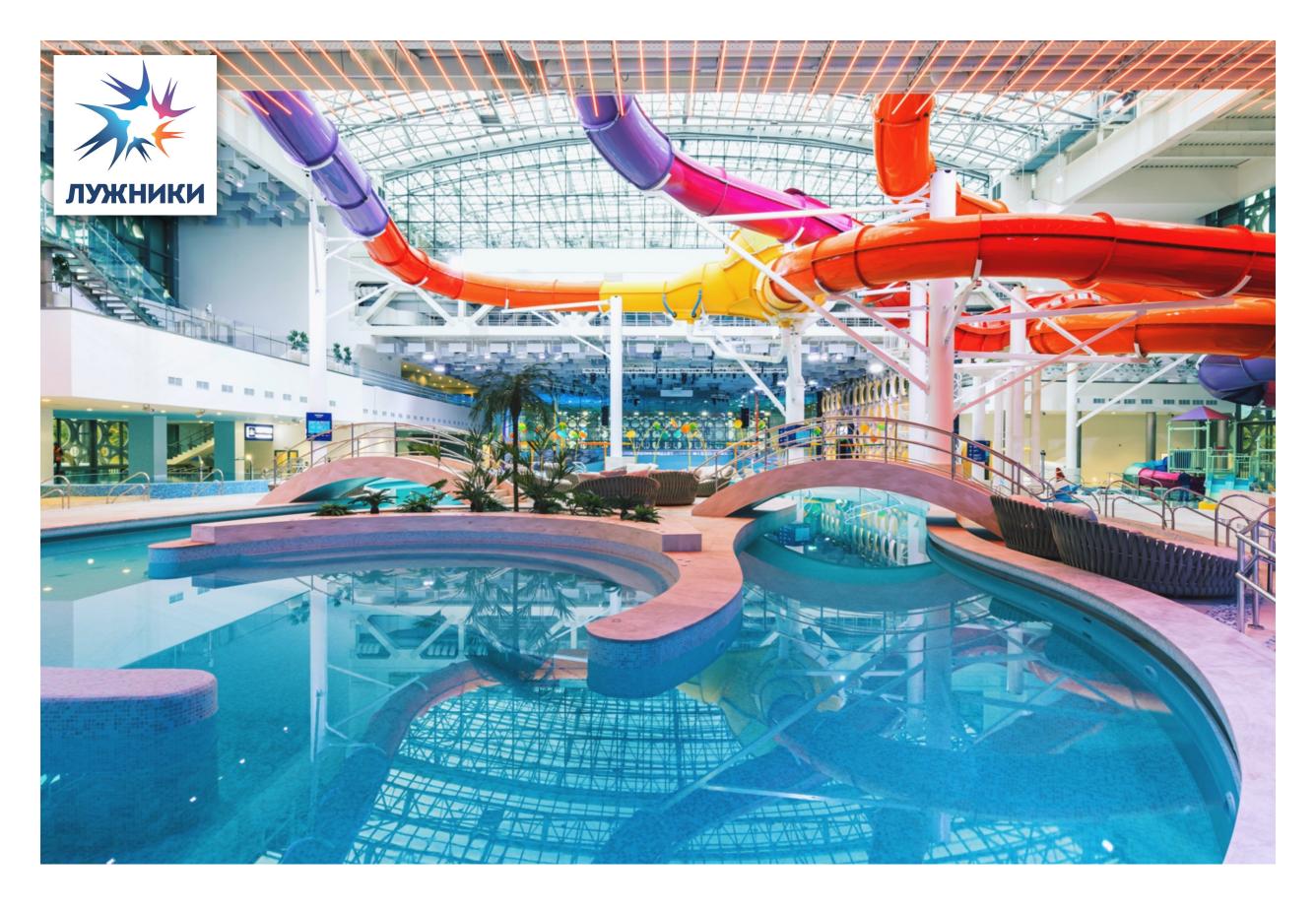
Water Sports Palace Luzhniki at Luzhniki Aqua Complex Moscow, Russia



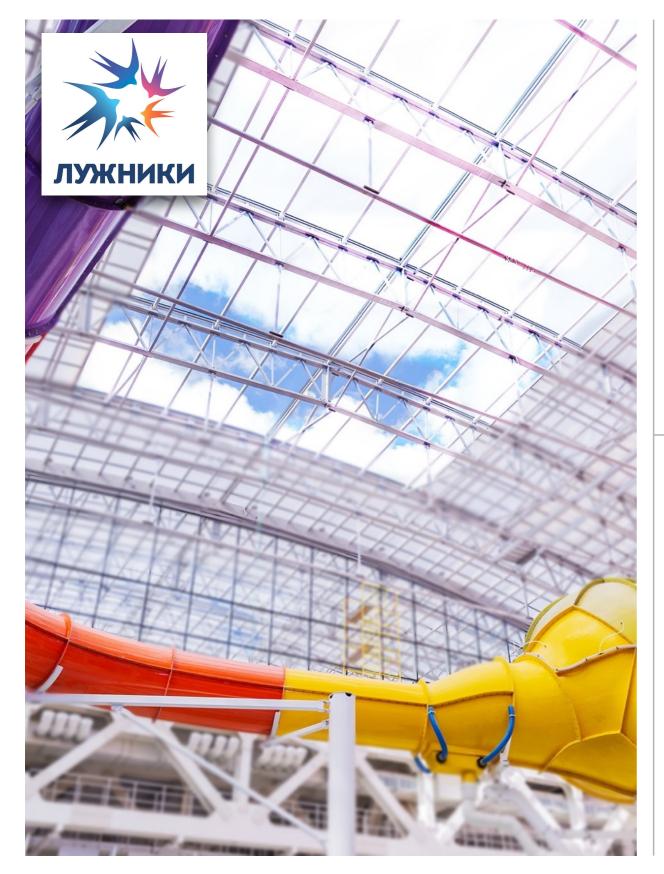




Water Sports Palace Luzhniki at Luzhniki Aqua Complex Moscow, Russia



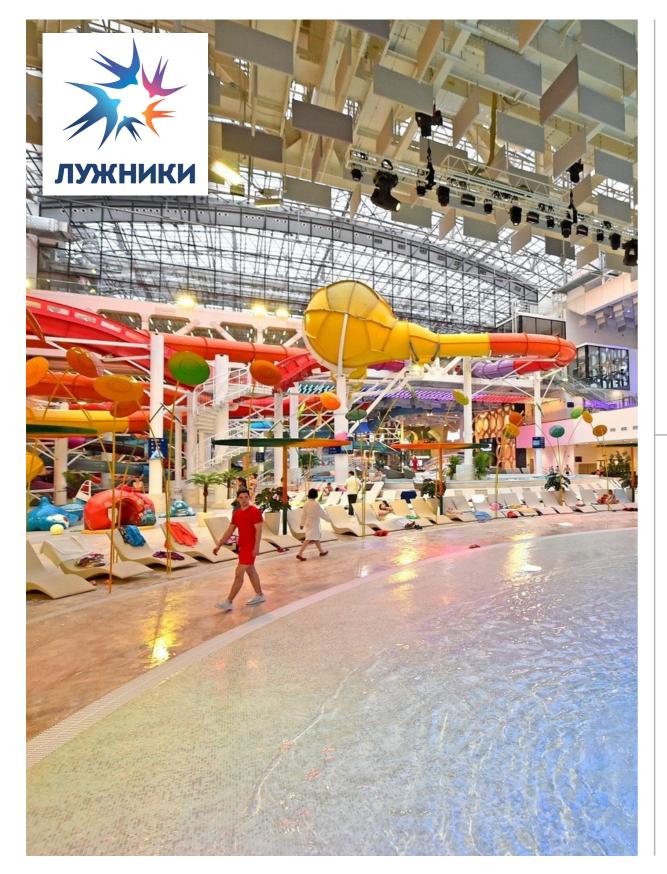
Water Sports Palace Luzhniki at Luzhniki Aqua Complex Moscow, Russia







Water Sports Palace Luzhniki at Luzhniki Aqua Complex Moscow, Russia

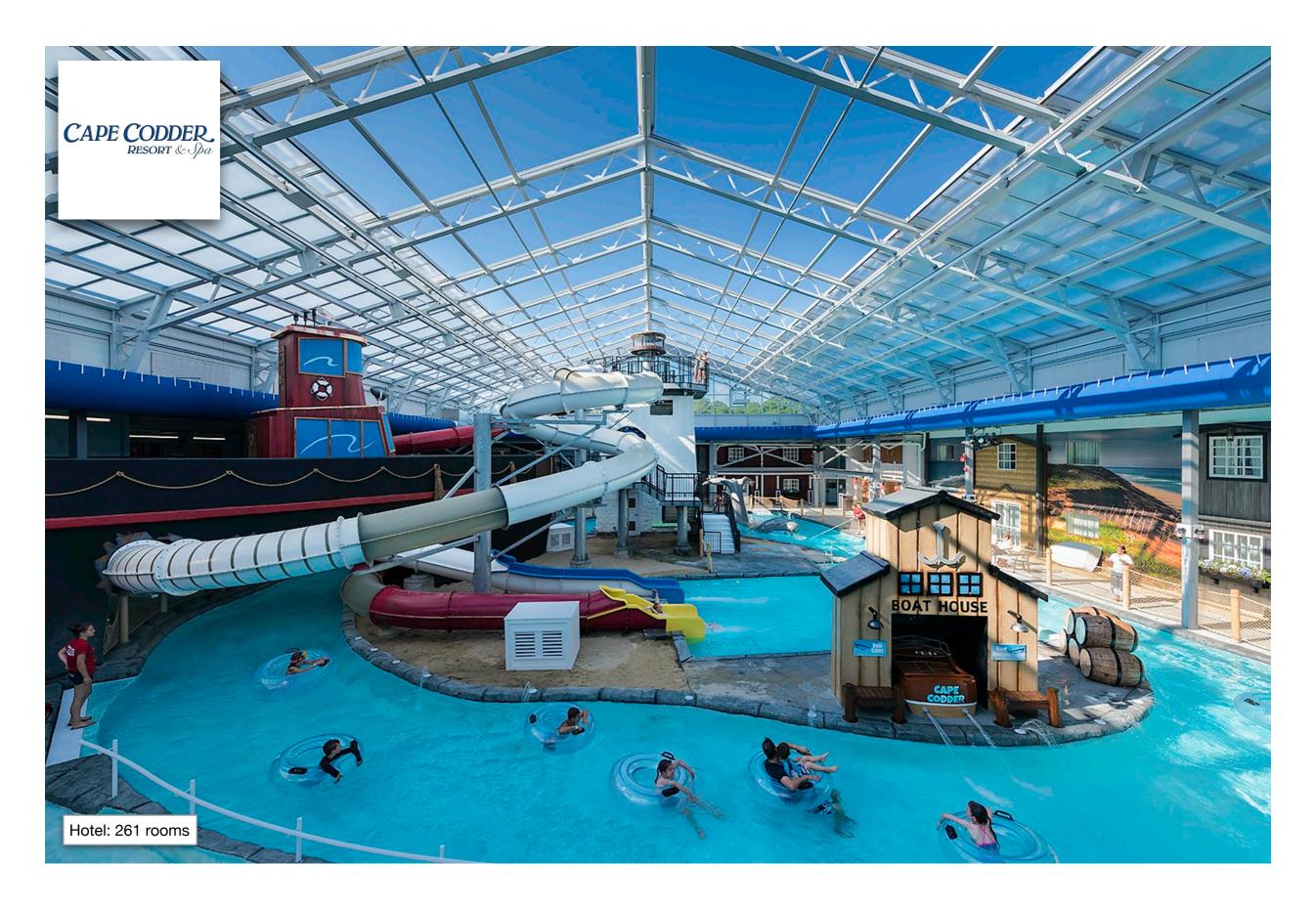


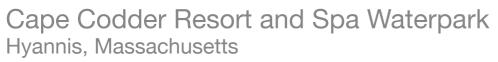


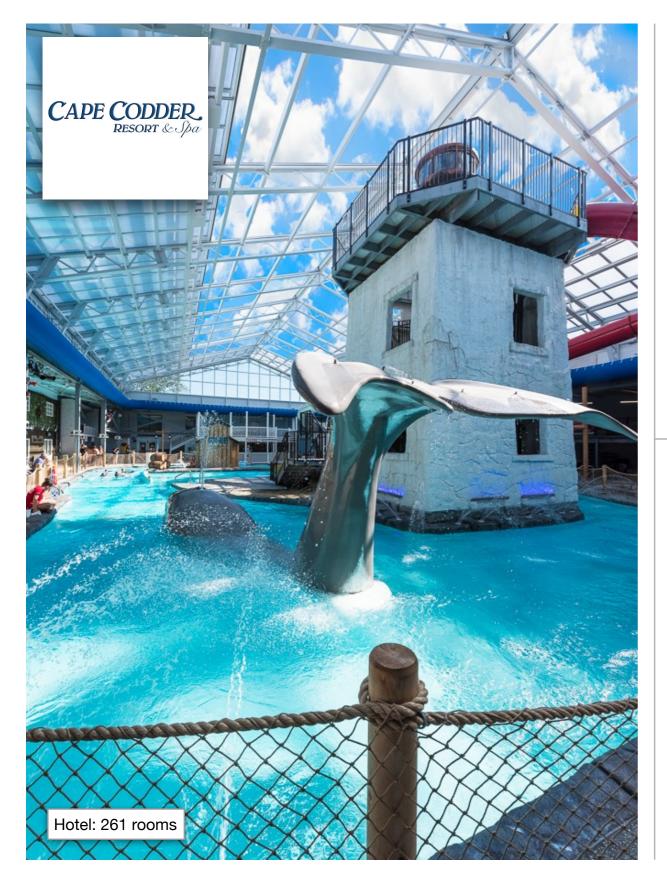


Water Sports Palace Luzhniki at Luzhniki Aqua Complex Moscow, Russia

## CAPE CODDER RESORT & Spa











Cape Codder Resort and Spa Waterpark Hyannis, Massachusetts

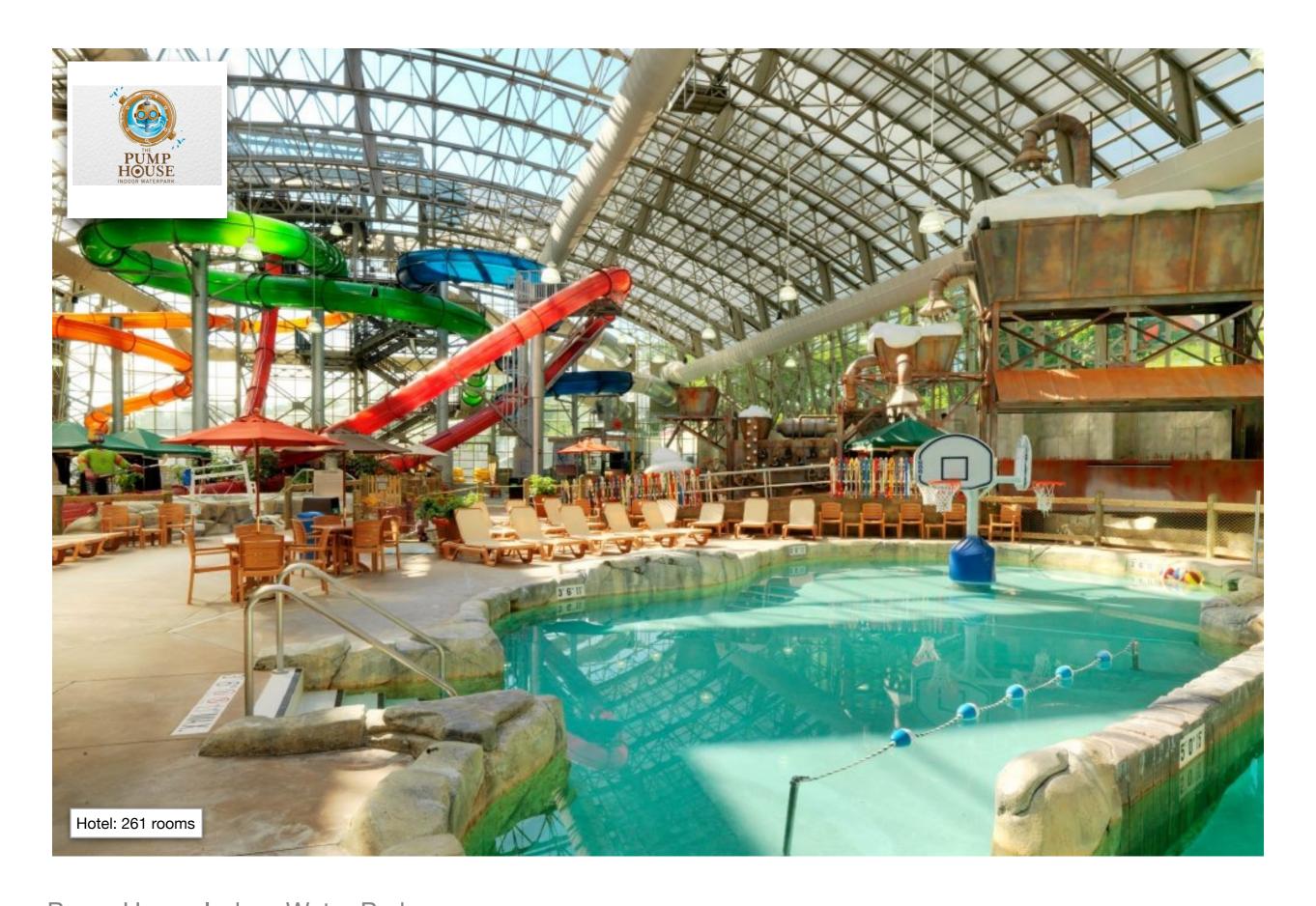


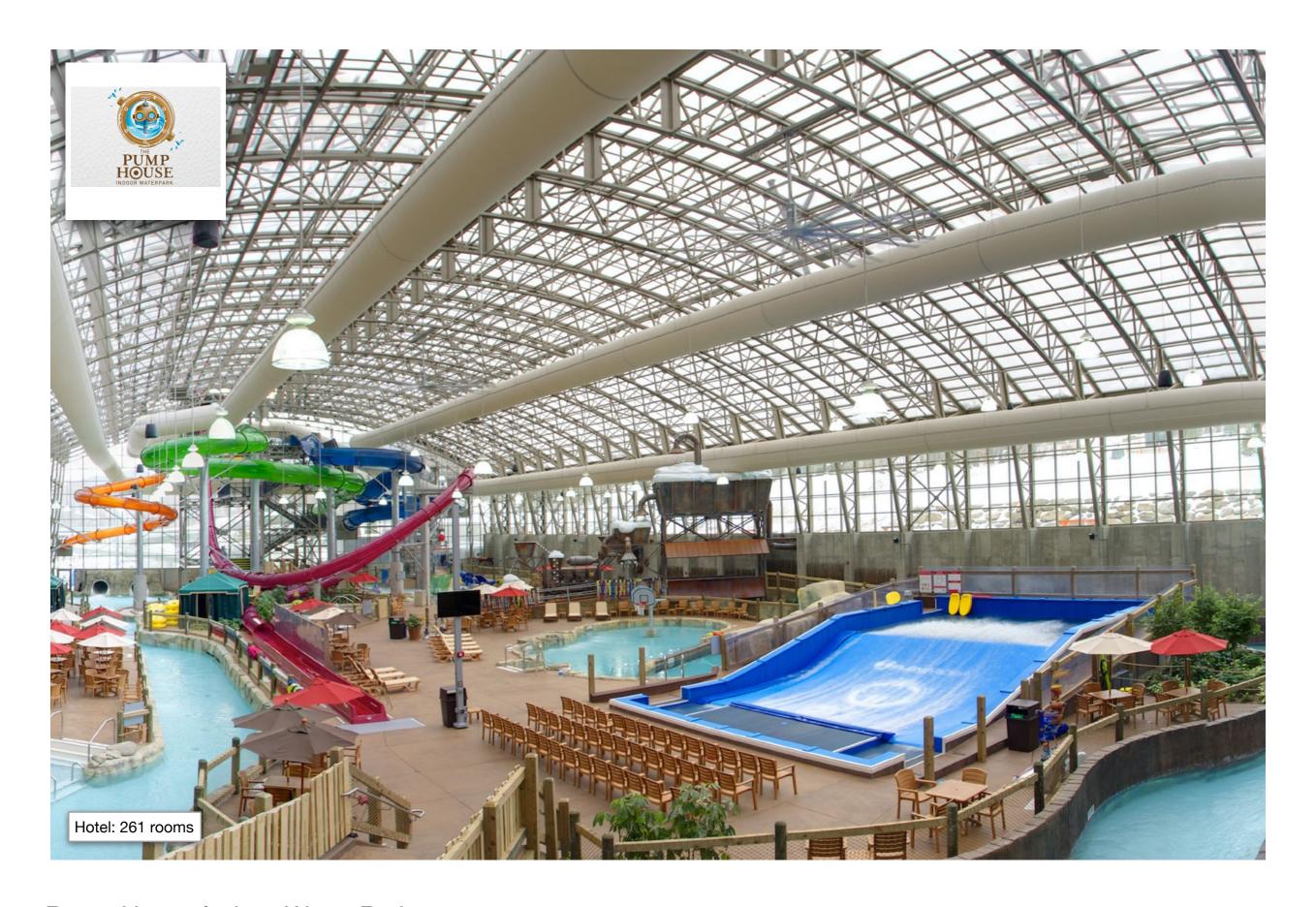


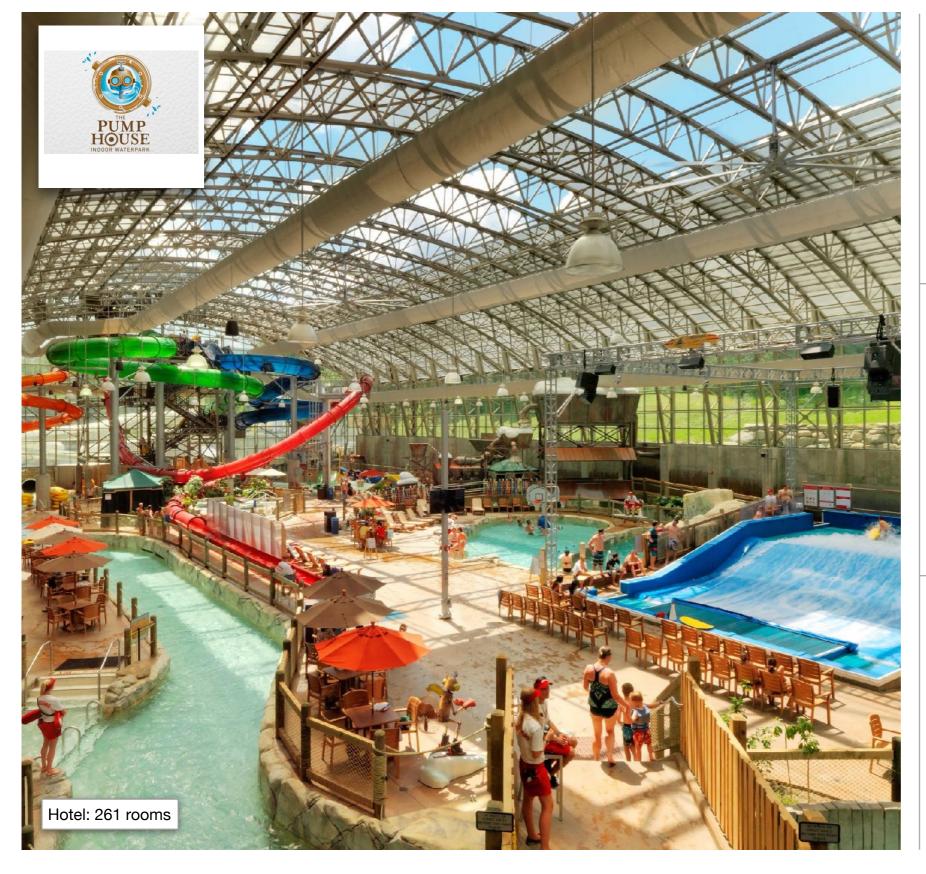












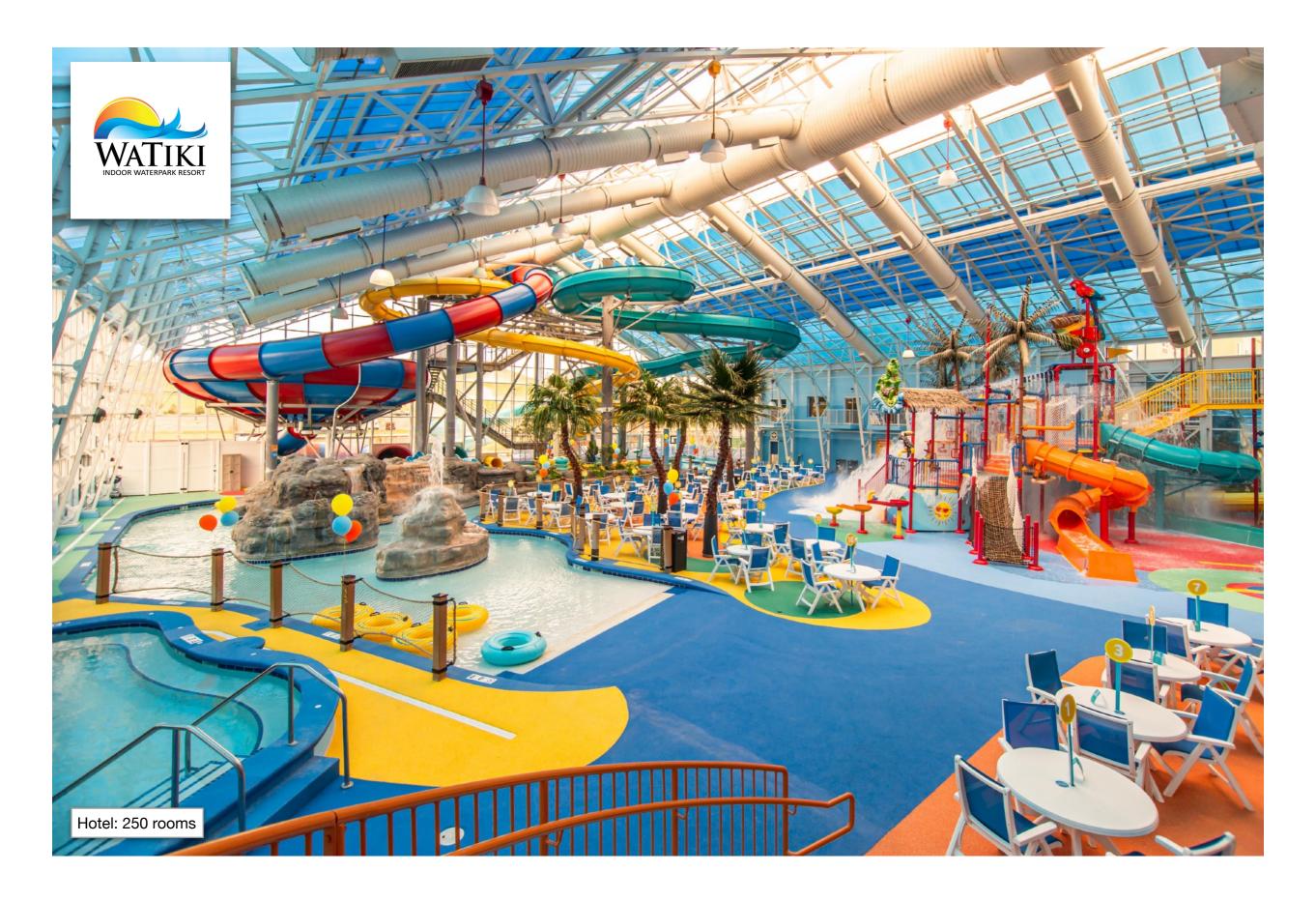


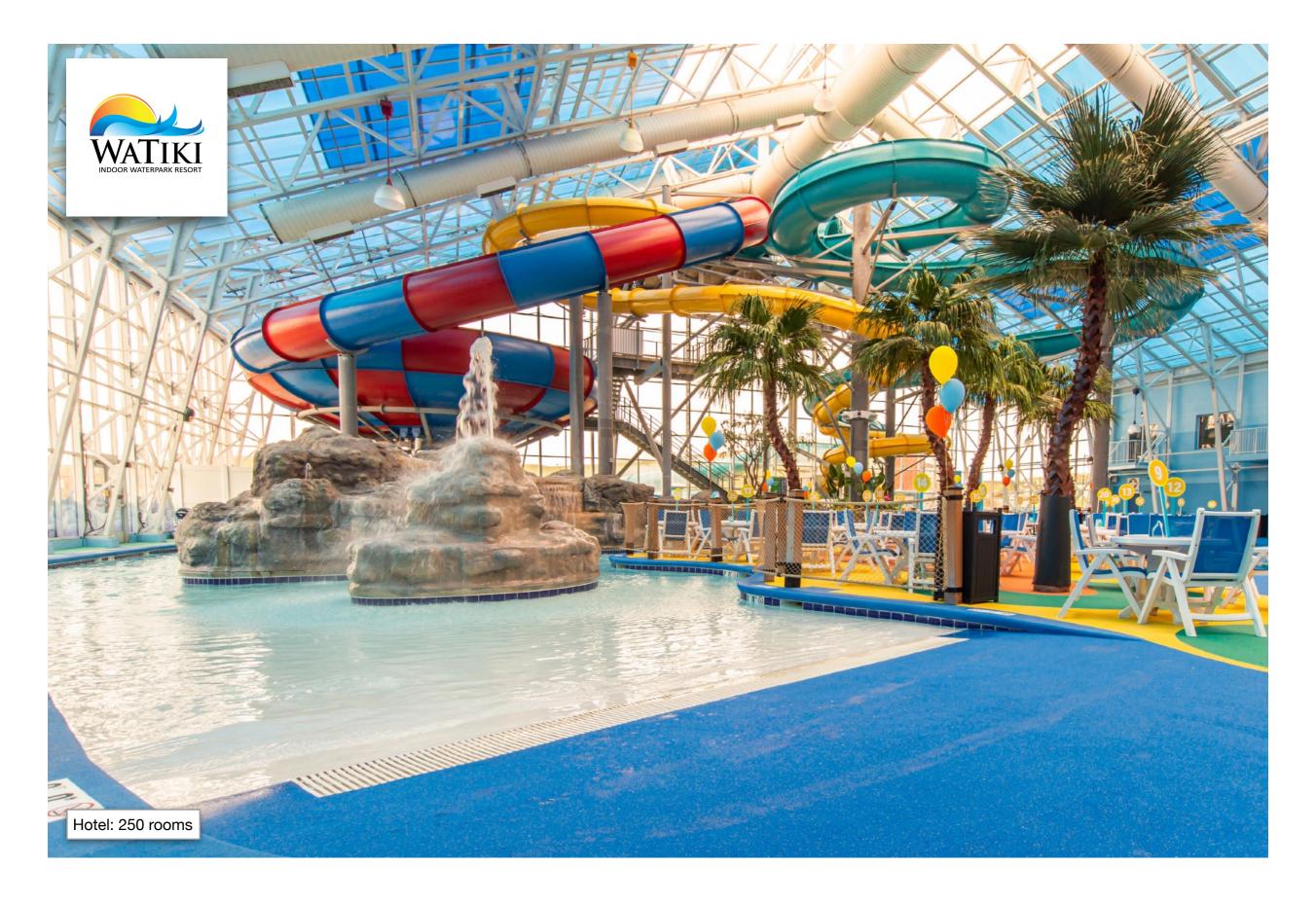


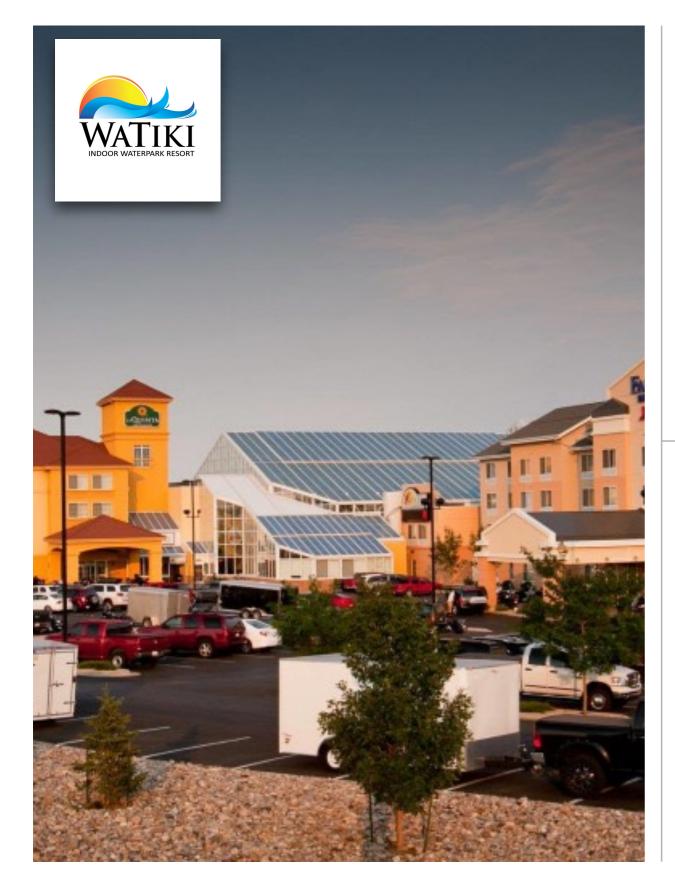










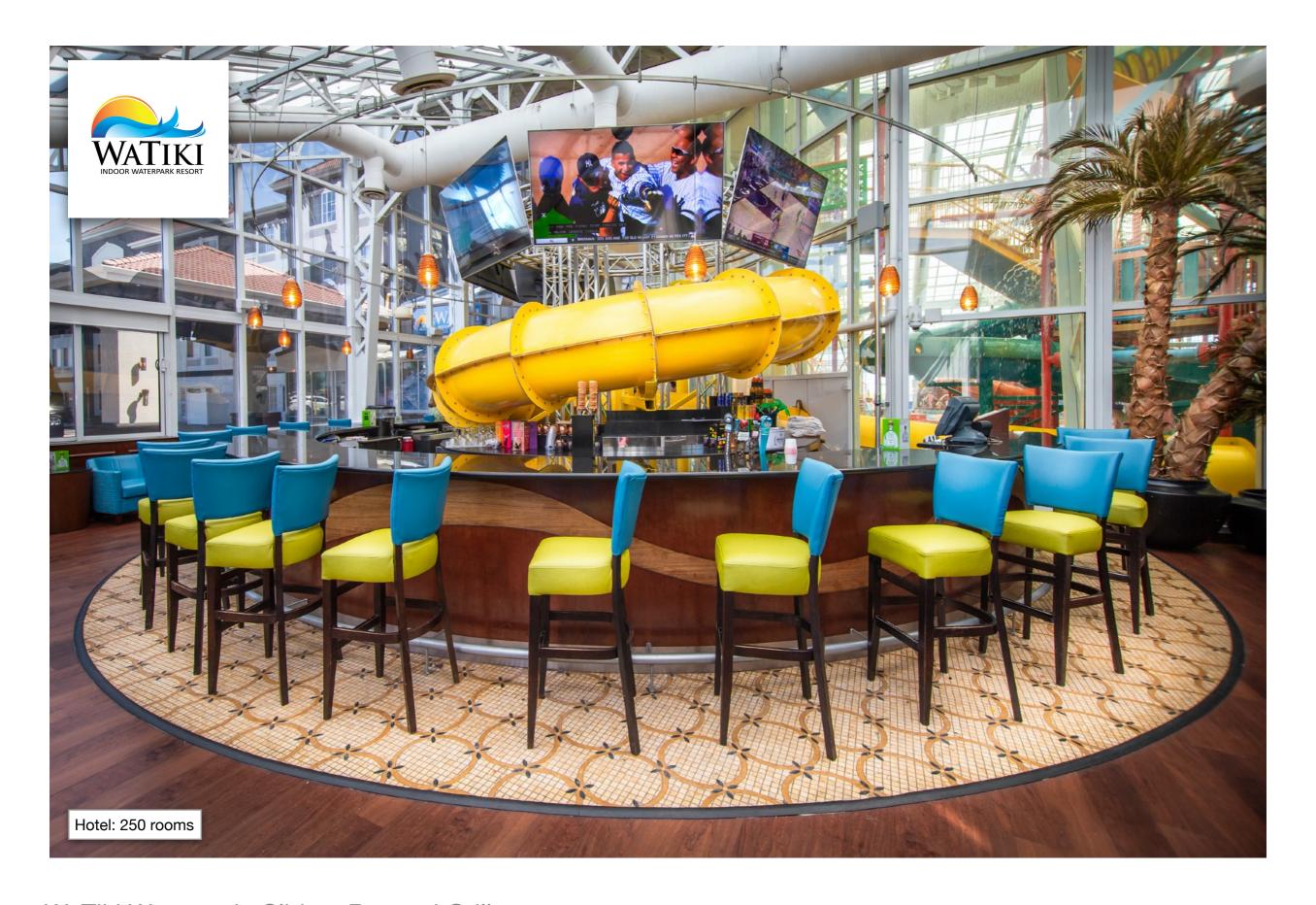




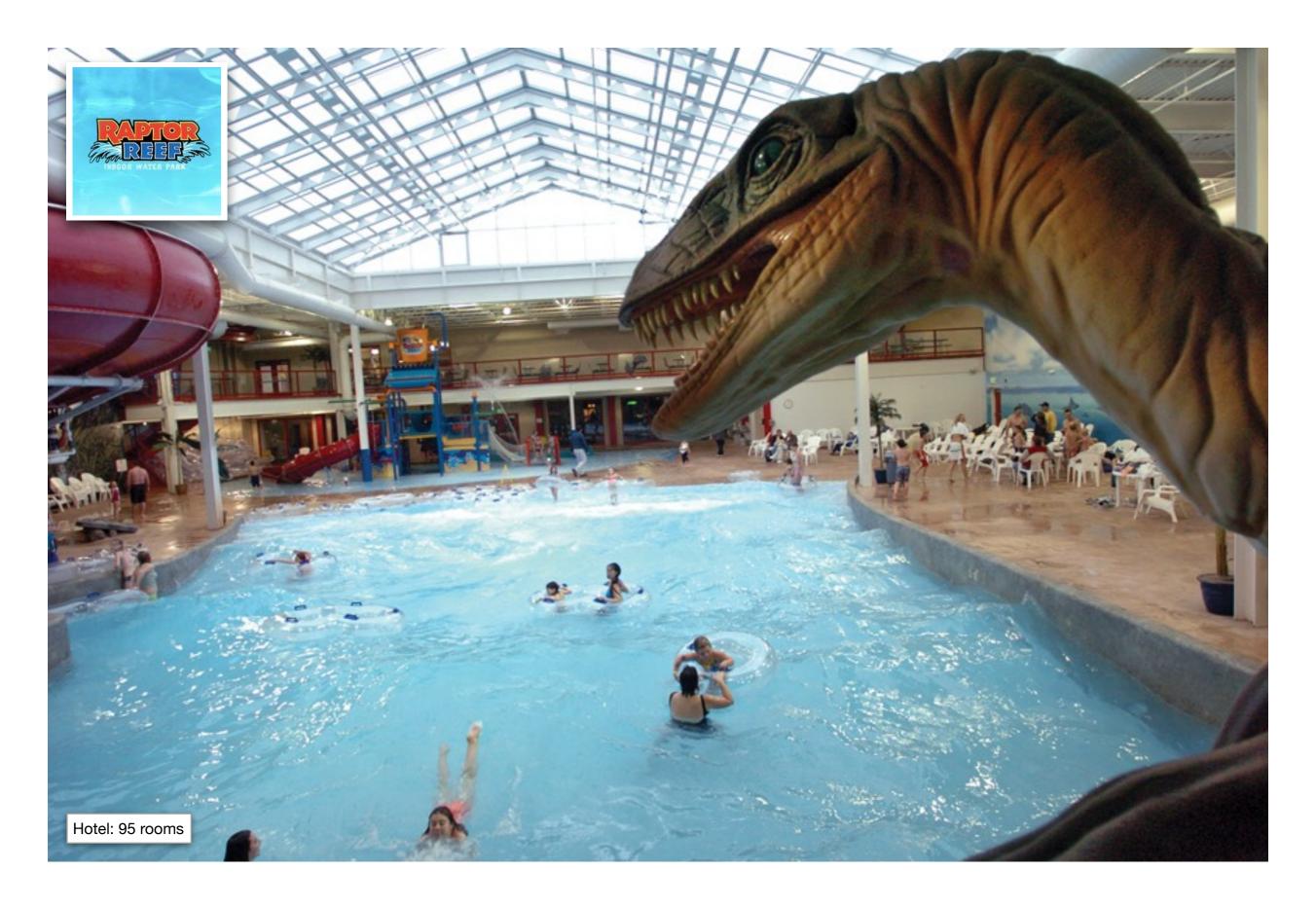


WaTiki Waterpark, Sliders Bar and Grill Rapid City, South Dakota

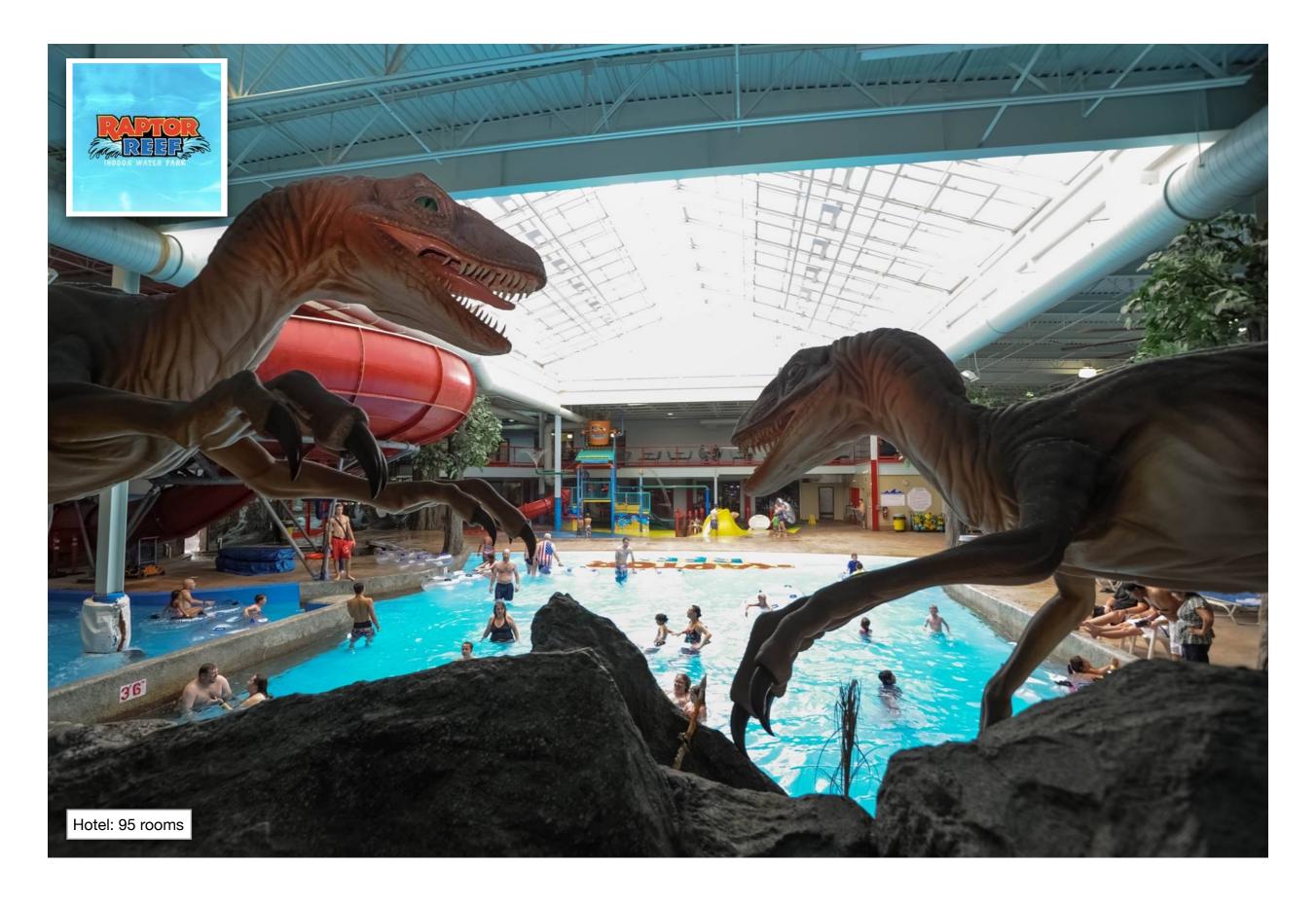








Raptor Reef Indoor Waterpark at Triple Play Resort Coeur d'Alene Idaho USA



Raptor Reef Indoor Waterpark at Triple Play Resort Coeur d'Alene Idaho USA



Raptor Reef Indoor Waterpark at Triple Play Resort Coeur d'Alene Idaho USA









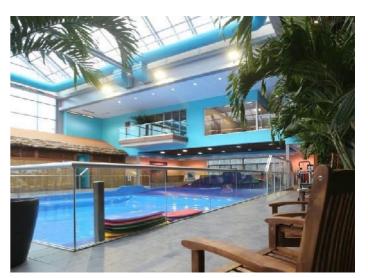










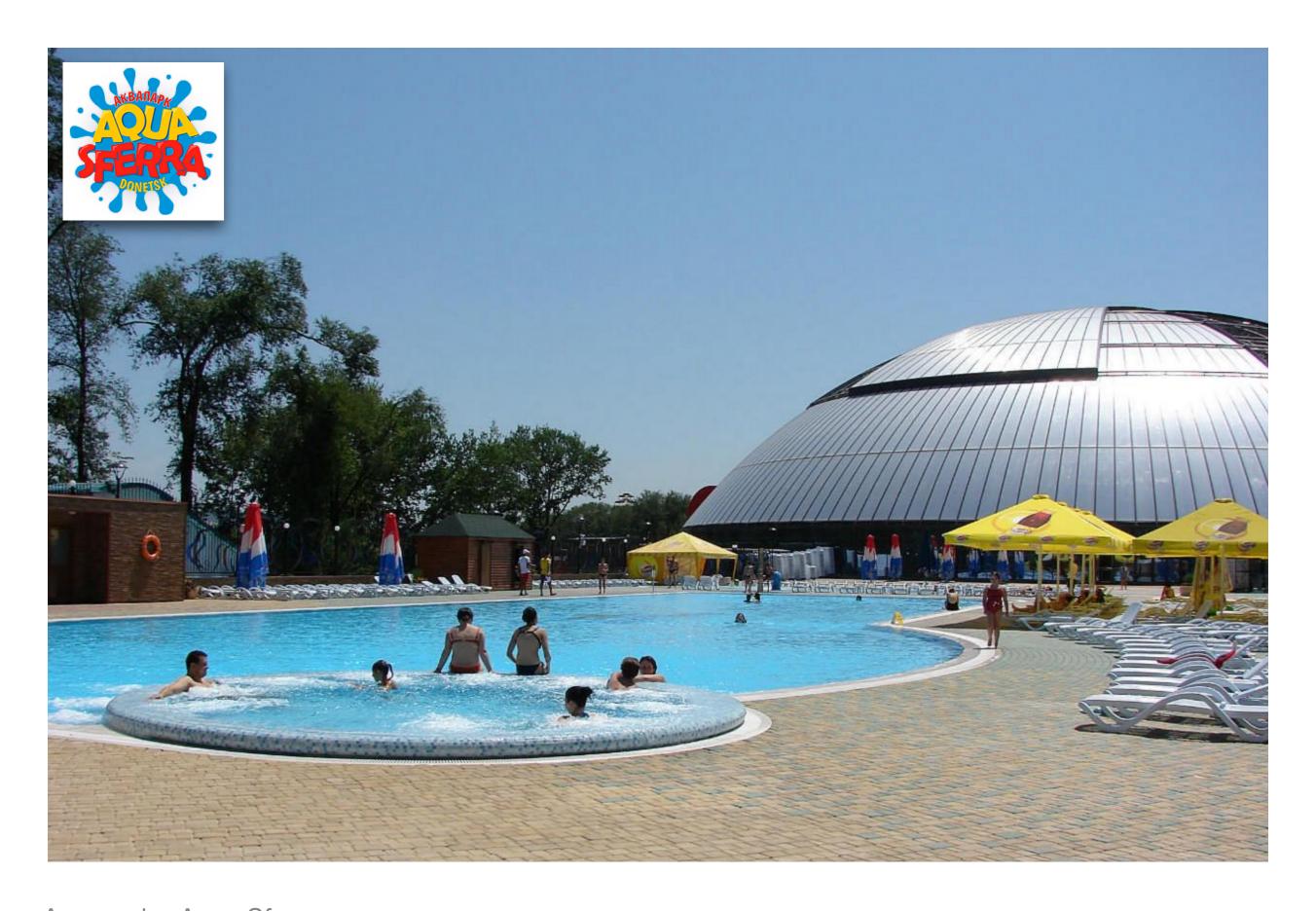




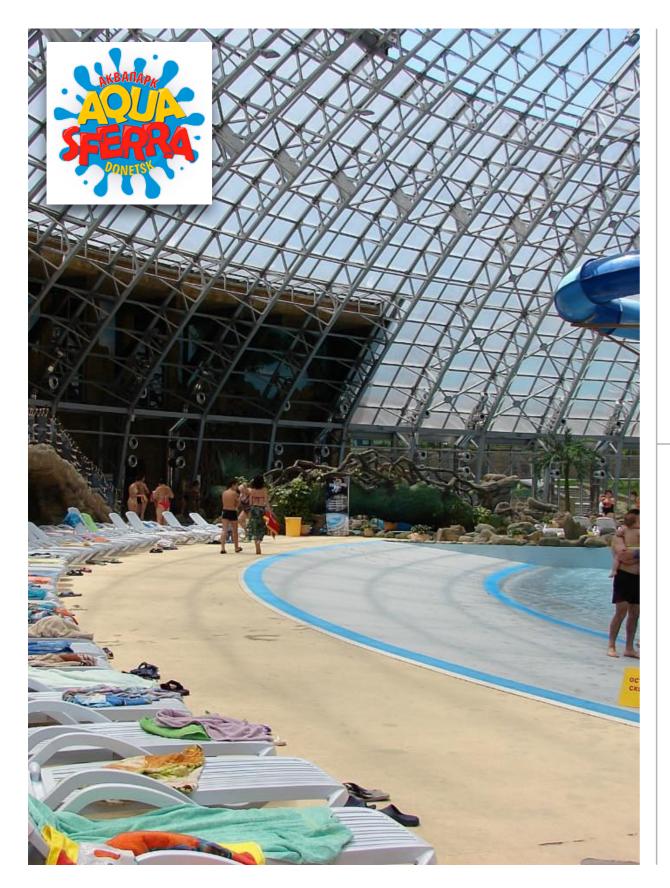
**Open**Aire



LARGEST
FREESTANDING
ALL ALUMINUM
DOME IN THE
WORLD

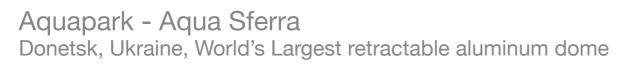


Aquapark - Aqua Sferra Donetsk, Ukraine, World's Largest retractable aluminum dome















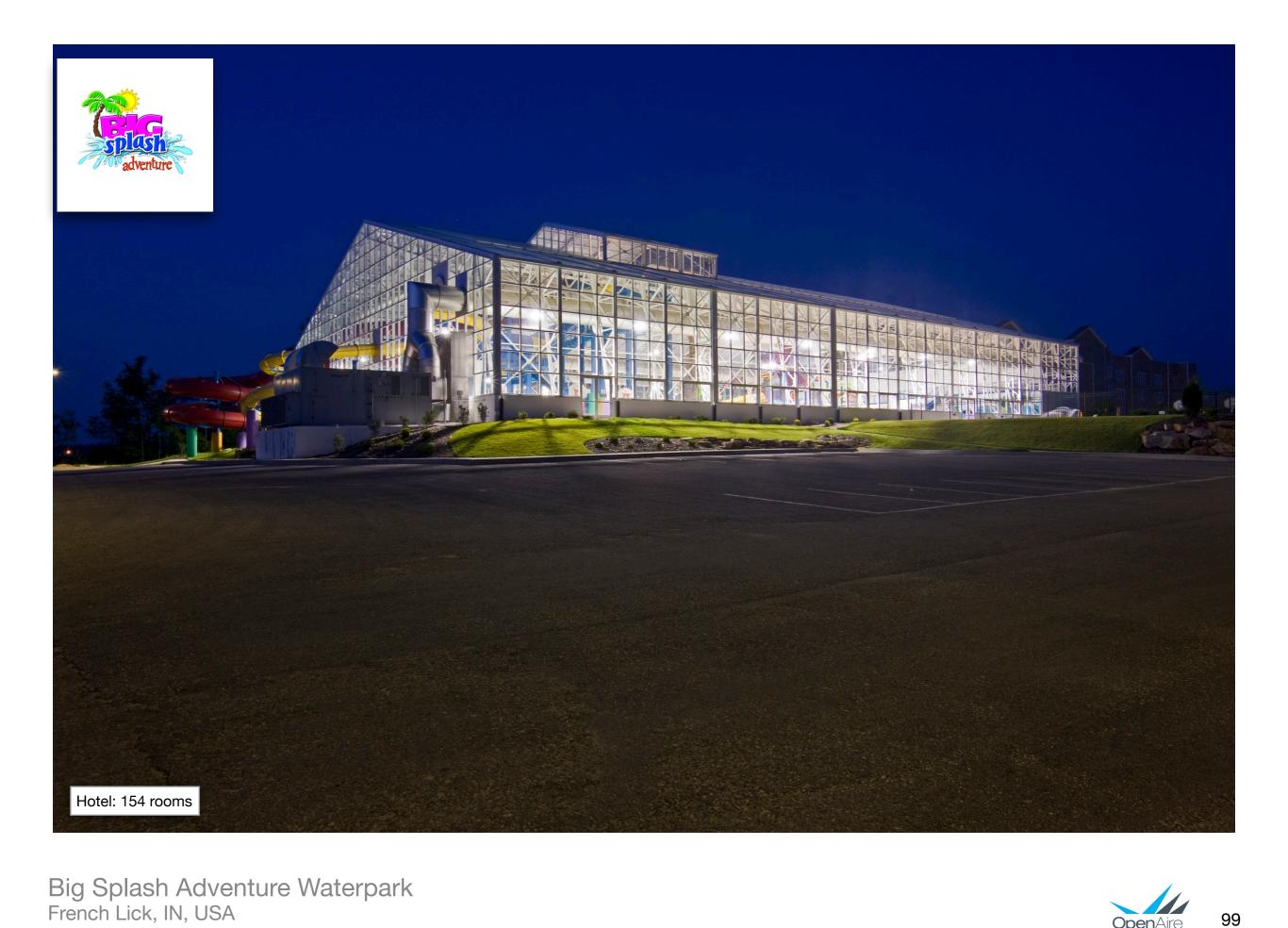


Aquapark - Aqua Sferra Donetsk, Ukraine, World's Largest retractable aluminum dome











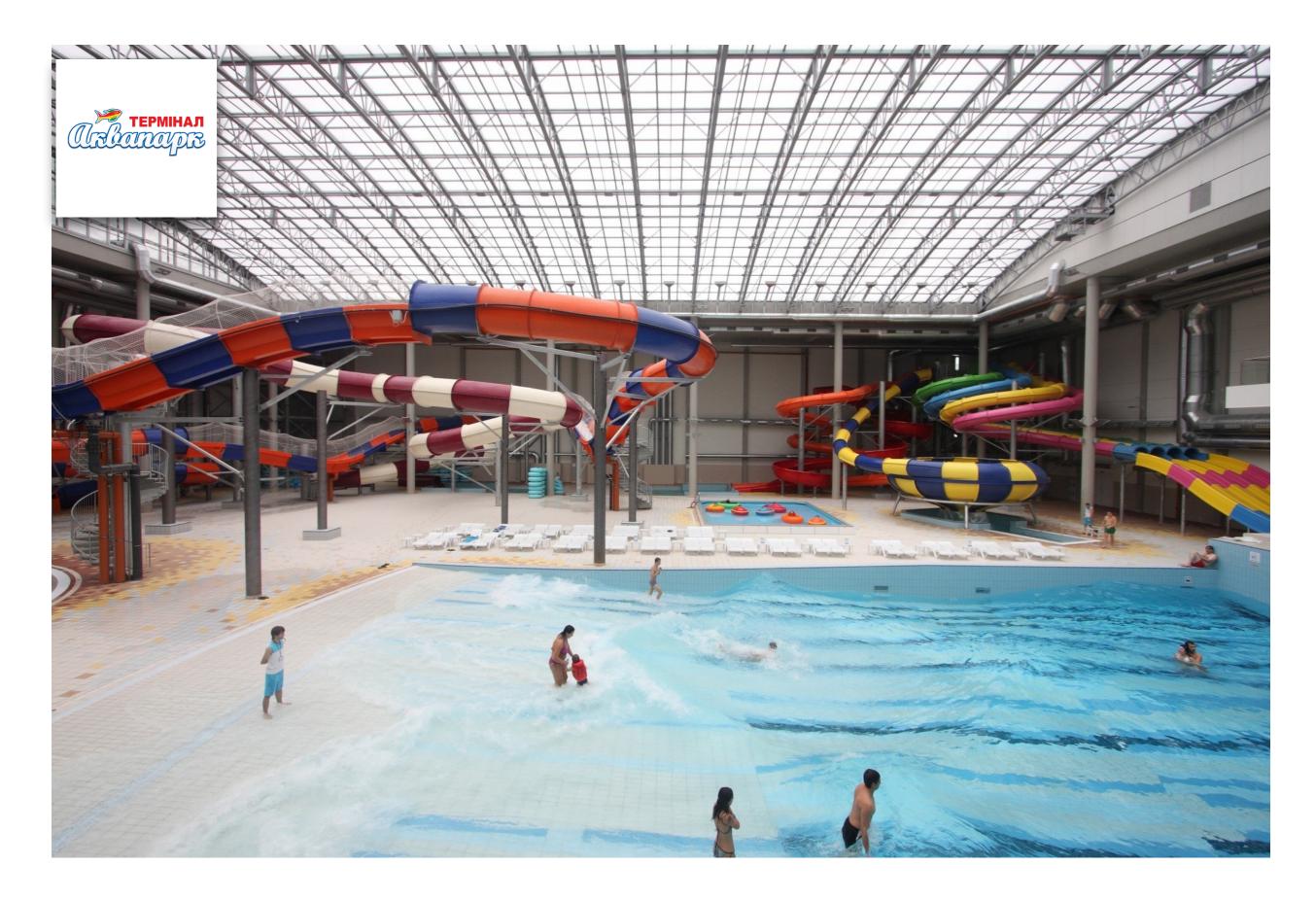






Big Splash Adventure Waterpark French Lick, IN, USA









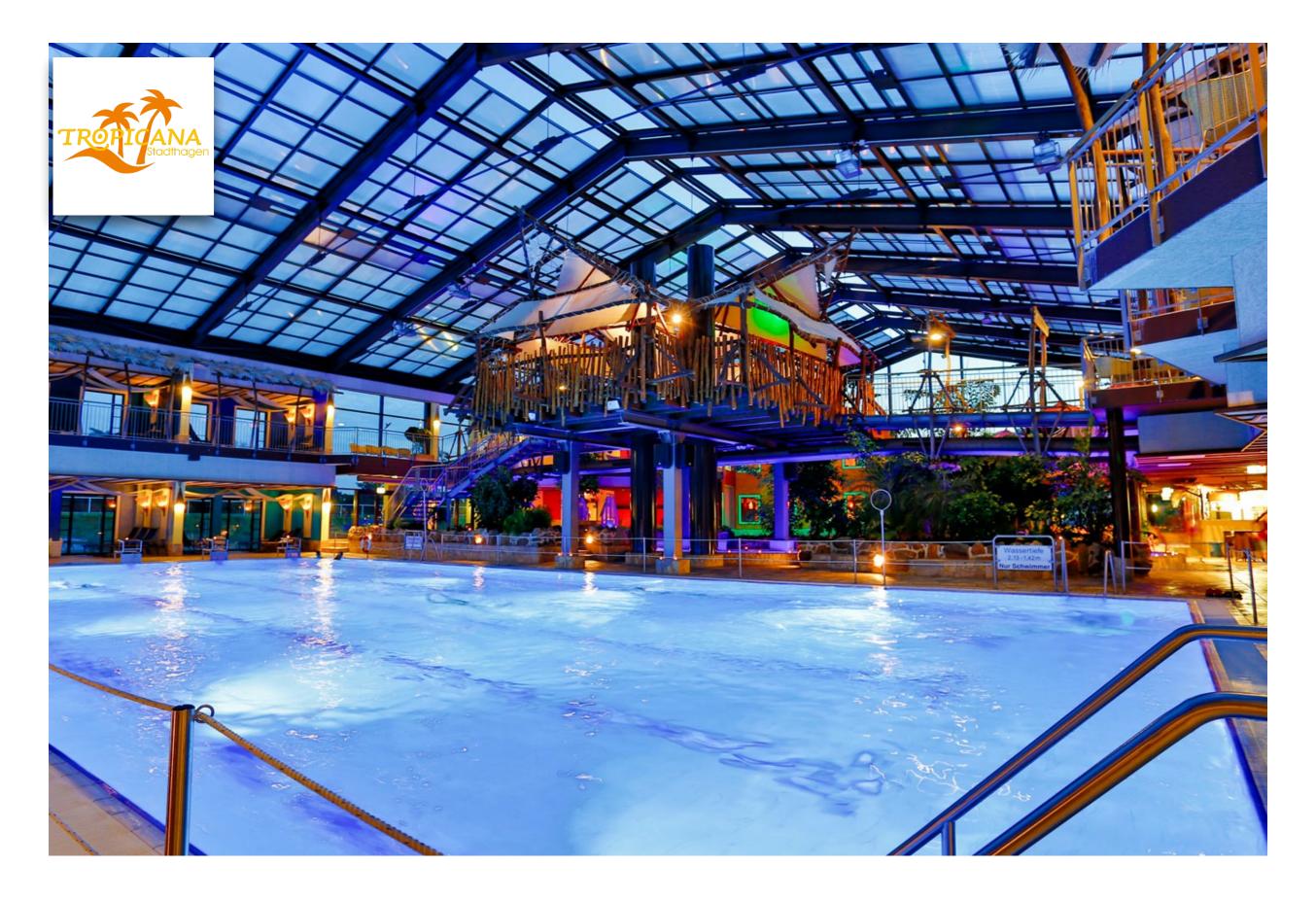






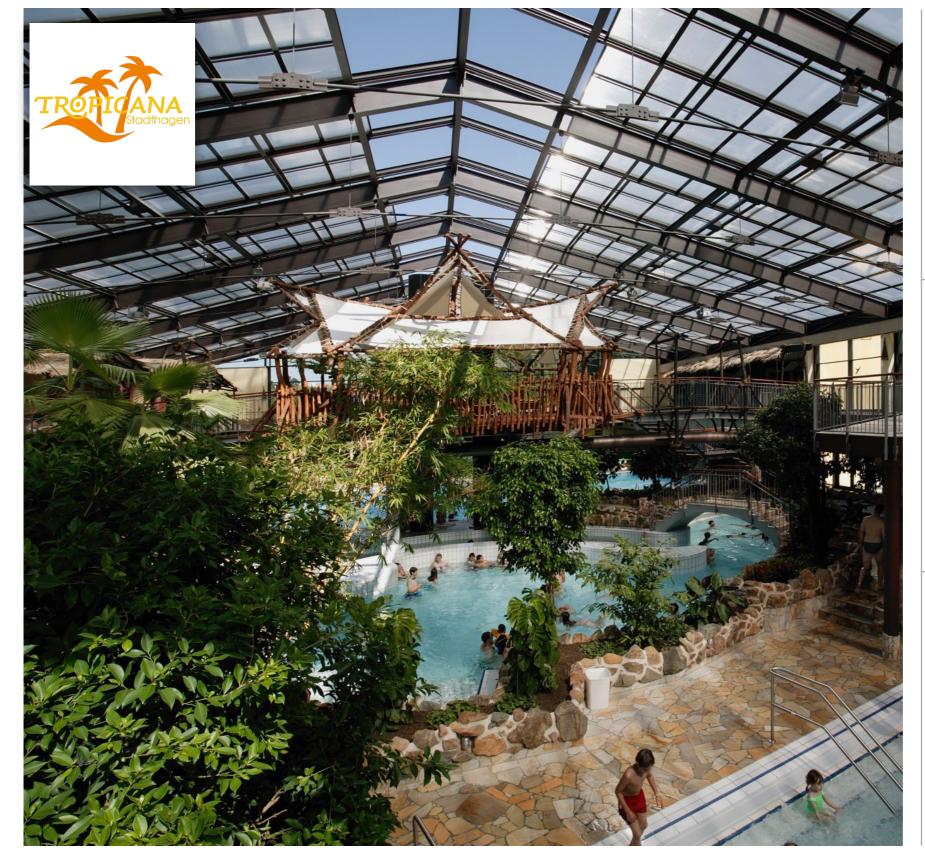


20,000 sf WATERPARK & AQUATIC CENTER





Tropicana Waterpark Stadthagen, Germany









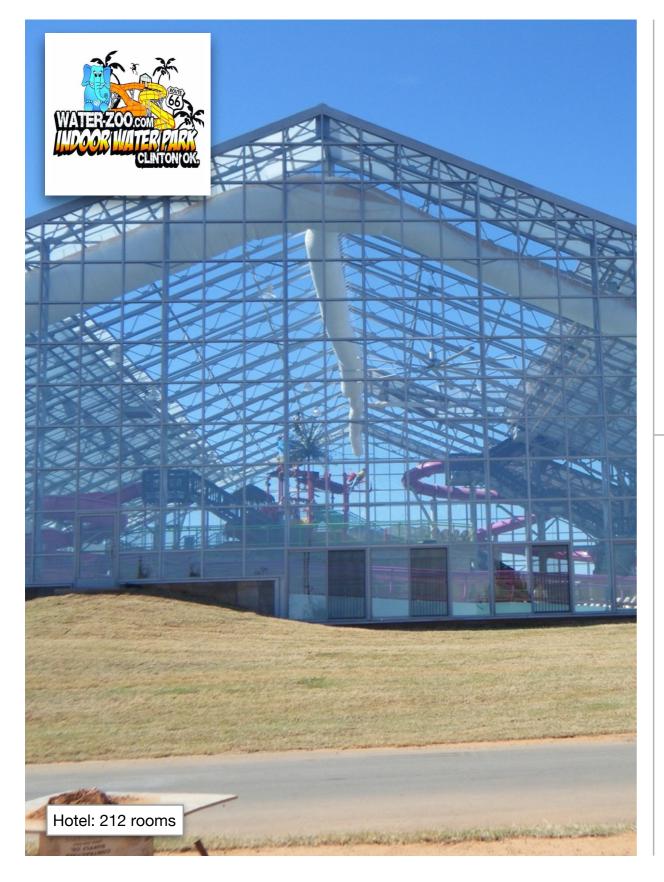
Tropicana Waterpark Stadthagen, Germany















Water-Zoo Indoor Waterpark Clinton, Oklahoma

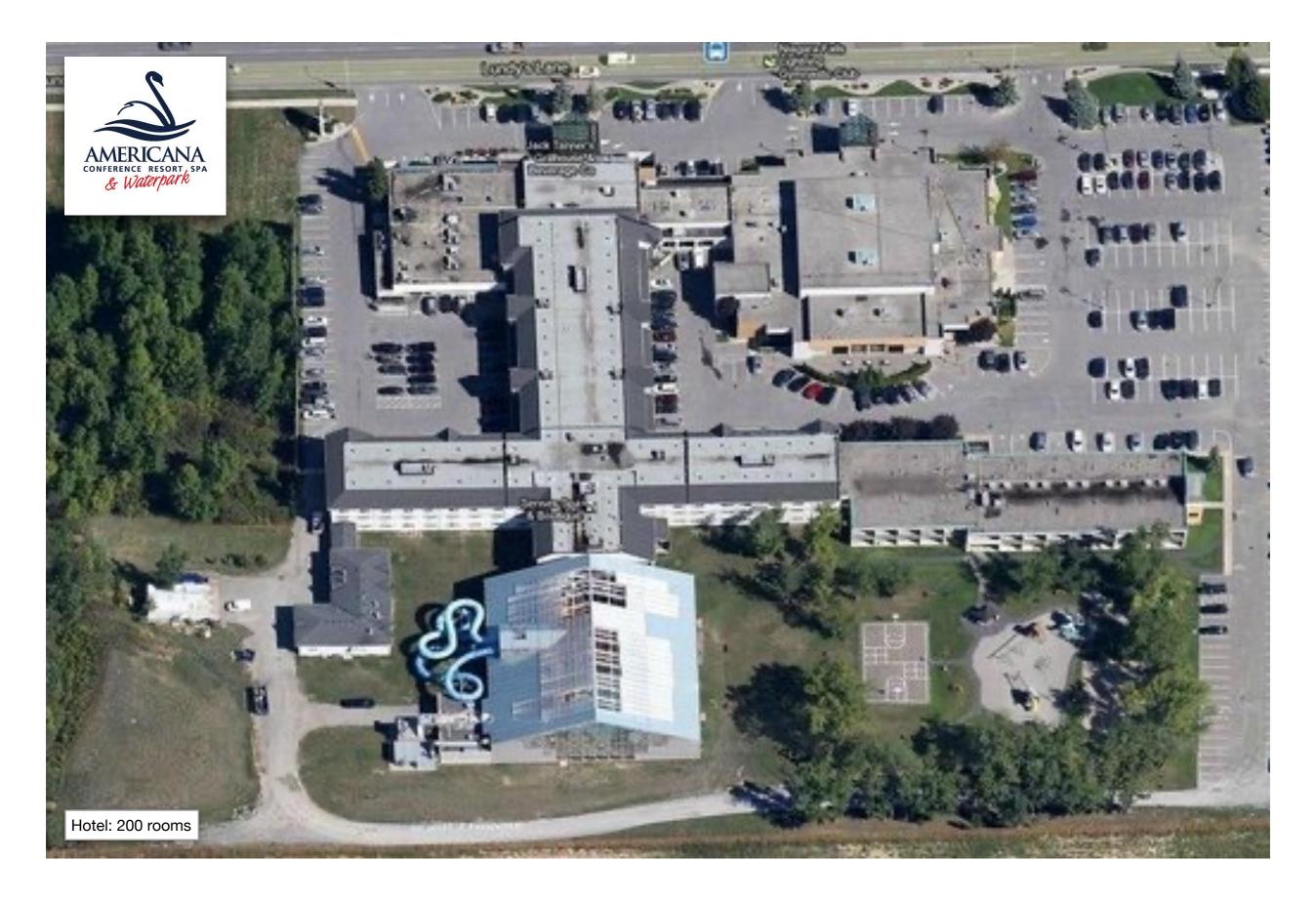
























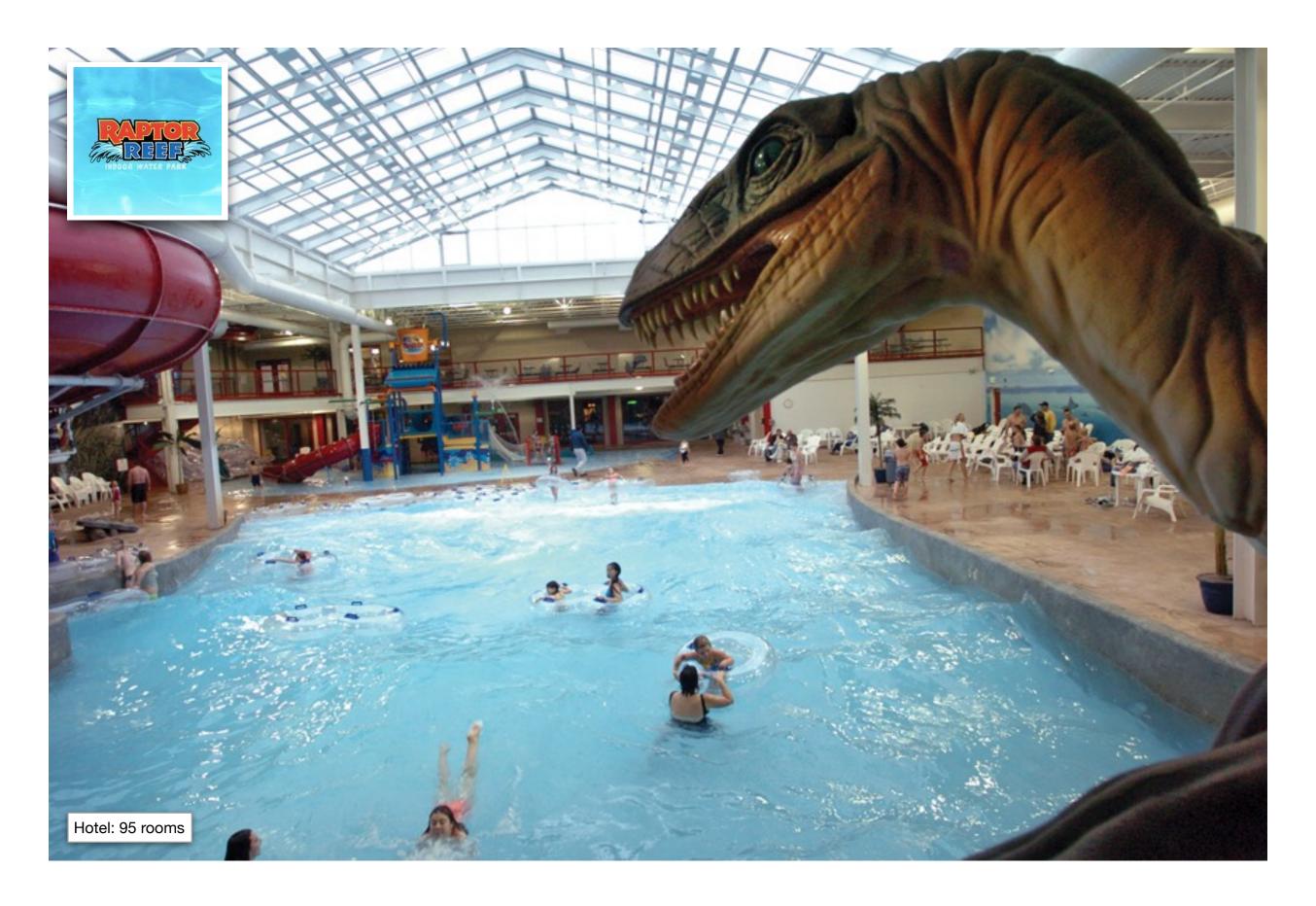




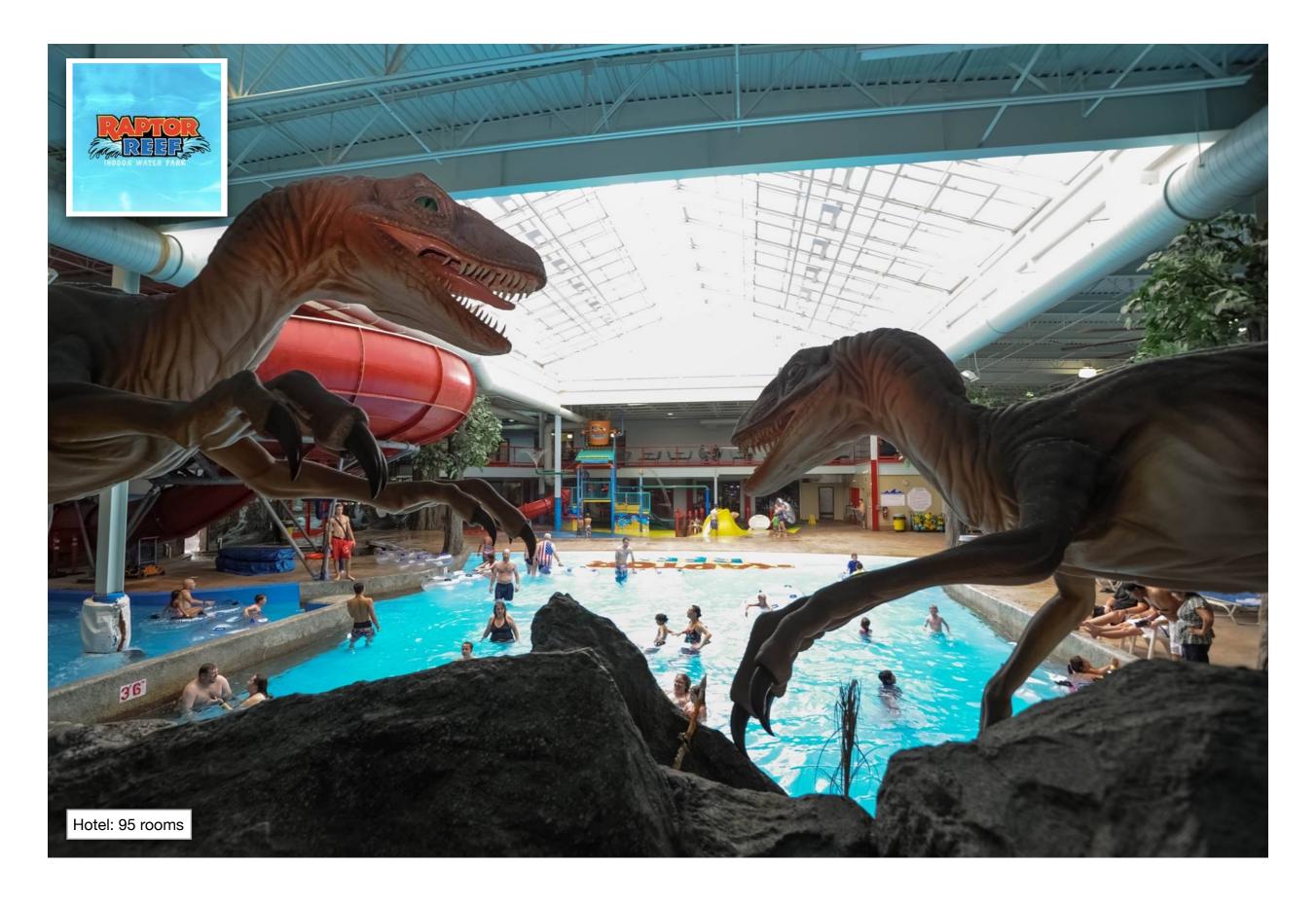








Raptor Reef Indoor Waterpark at Triple Play Resort Coeur d'Alene Idaho USA



Raptor Reef Indoor Waterpark at Triple Play Resort Coeur d'Alene Idaho USA



Raptor Reef Indoor Waterpark at Triple Play Resort Coeur d'Alene Idaho USA





SkyVenture and Surfs Up NH New Hampshire USA

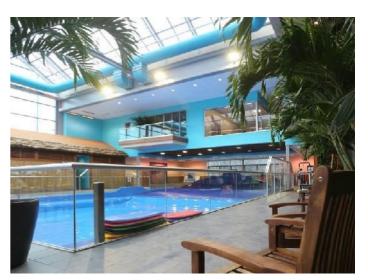


SkyVenture and Surfs Up NH New Hampshire USA











**Open**Aire



## Thank you

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## **End Notes:**

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- 10. <a href="https://www.aluminum.org/product-markets/building-construction">https://www.aluminum.org/product-markets/building-construction</a>
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